



ASVO



2022

Annual Report

2022 Annual Report

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PRESIDENT'S REPORT



ASVO is in a unique position that we are still able to conduct business as usual despite the challenges presented to the wine industry through the pandemic, international trade wars and adverse weather events. This would not be possible without the strong support of our members, and we are grateful that you continue to see value in the Society as the professional organisation of the Australian wine industry.

In 2021 COVID was still wreaking havoc on the health of the community, and consequently, the Awards for Excellence event was streamed online. This was following the Oenology Seminar being presented online in October. For the first time, we held a hybrid event for our Annual General Meeting, with some members attending in person and others around the country able to join online.

The ASVO as a co-owner of the Australian Wine Industry Technical Conference, worked with the Australian Wine Research Institute, to deliver the 18th iteration of the conference in Adelaide in June 2022. This year's conference was well supported with over 1,100 delegates attending the plenary sessions and it was the first time the whole industry was able to come back together to a live, face-to-face event. ASVO branding was more prominent than ever at the 18th AWITC with a strong social media campaign leading up to the event, flash mobs, sponsorship of networking drinks and the student forum, In the Wine Light and a sea of yellow scarves worn proudly by our members. This strategy assisted to attract a number of new members and raise awareness for the Society.

One of the major strategic initiatives achieved by the Board this year was the transition of the *Australian Journal of Grape and Wine Research* to open access. The Board recognised that in order for the Journal to remain relevant and sustainable into the future, transitioning to open access was imperative due to the changing

publishing landscape. We have partnered with the publisher Hindawi to transform the AJGWR into a fully open access format and all back issues of the Journal are also available on this new platform.

Wine Australia provided funding to ASVO for the delivery of content that will aid in greater adoption of new techniques. As a result, ASVO has started a podcast series where this information is presented. This fits within our strategy to provide new ways for our members to obtain information. This will be an ongoing project where we can use the new medium to present novel ideas and information to members and the broader wine industry.

The Society employed a casual communications officer in FY22 to enhance our engagement through social media platforms and provide some consistency with our branding. The Board would like to thank Cerys Colquhoun who has greatly improved both the look and feel and the regularity of our communications.

The ASVO Board of Directors would like to thank our Executive Officer, Chris Waters for his continued dedication to the Society over the last 11 years to ensure we are able to deliver a number of initiatives for members. Chris is a valued support and wealth of knowledge to the Board of Directors who volunteer their time to the ASVO. His unwavering passion for ensuring we meet members expectations will hold the ASVO in good stead into the future as new Directors come on board.

I would like to thank the Board of Directors for their commitment to drive the strategic direction of the ASVO and to enhance our membership offering in new and exciting ways. I would also like to recognise the Board's active engagement in improving the governance of the Society over the last 12 months to ensure the ASVO remains relevant into the future. Finally, I would like to thank the employers and families of the Directors who allow them the time to support the ASVO both during and outside of business hours in various capacities.

A handwritten signature in blue ink that reads "Brooke Howell". The signature is fluid and cursive.

Brooke Howell
President

EXECUTIVE OFFICER



Despite the challenges of the past year, the ASVO has maintained its focus on our core mission and priorities. We have taken an innovative approach to how we utilise digital technology with remote delivery of seminars, shorter focused webinars and virtual awards. These delivery techniques will continue to place us in good stead as we navigate new norms.

Overall, members are generally satisfied with the value and service they get from the ASVO but the number of members that do not regularly renew each year is concerning. One in ten members fails to renew each year. The reasons for letting their memberships lapse include career change, changing employer, or members forgetting to renew because of competing demands for time, attention, and money. The good news is that members who lapse for reasons other than retirement do come back when there is some form of engagement with the ASVO such as ASVO seminars, the Australian Wine Industry Technical Conference or other events.

The ASVO Board recognise that tackling member engagement has a serious impact on retention and the Membership Subcommittee is focusing on building connections and looking for ways to collaborate or rationalise services with other peer organisations. The Wine Industry Mentor program and the shared Wine Tech stand are good examples of this.

Being relevant means that the ASVO must continuously create new value in the eyes of members.

To deliver new initiatives and build practical ways to provide more value to our members the ASVO has sought funding from Wine Australia to design, develop and deliver a range of new digital content. The *Grower, Maker, Researcher* podcast series is the first example of this new agreement. We have also invested more time managing relationships with major sponsors and partners to increase sponsorship revenue and more time on marketing to increase awareness and assist to differentiate the ASVO from peer organisations.

I would like to convey my thanks to each and every Director who has brought to the table their willingness to share their knowledge, expertise and experience. They

have been generous in their time and commitment to ensure the best possible outcomes for the ASVO.

2021/22 was certainly a year like no other. As we operated within the grips of a world pandemic and worked hard to provide our members with the best experiences possible under the restrictions, I am buoyed by the fact we were able to support our members with online seminars and a virtual Awards ceremony and supported their ability to attend the Australian Wine Industry Technical Conference.

I look forward to the successes and challenges we will see next year as we proceed to build greater value for our members.



Chris Waters
Executive Officer



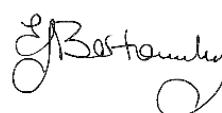
SECRETARY & PUBLIC OFFICER

I am happy to report that Mr Andy Clarke, Dr Alana Seabrook and Ms Nadja Wallington stood unopposed and were reappointed for a further 2 year term.

Mr Jeremy Dineen will join the ASVO Board as Regional Director WA, QLD & TAS in November 2022.

The ASVO thank outgoing Director, Dr Richard Fennessy, who has made an outstanding contribution to the Board over two terms (four years).

The ASVO Board	members for 2022/23 are:
Dr Eveline Bartowsky	General Director
Mr Andy Clarke	Regional Director VIC
Mr Jeremy Dineen	Regional Director WA, QLD, TAS
Dr Katie Dunne	General Director
Mr Mike Hayes	General Director
Ms Brooke Howell	General Director
Dr Alana Seabrook	Regional Director, SA
Dr Vanessa Stockdale	General Director
Ms Nadja Wallington	Regional Director, NSW
Mr Chris Waters	Executive Director



Eveline Bartowsky
Secretary & Public Officer

TREASURER'S REPORT



I'm pleased to present the audited financial statements for the period ending 30th June 2022 in accordance with Australian Accounting Standards. The financial reports provide a detailed picture of ASVO's position, which remains strong despite the economic challenges of COVID-19.

The Board has worked to reward its membership with services and events that align with our strategic goals. Our continued partnership with industry bodies has enabled us to deliver opportunities for our membership to take advantage of various networking and professional development activities. Despite the challenges facing our industry, we are determined to continue to find new ways to deliver value.

With the pandemic continuing to severely disrupt industries and economies across the globe, and with rising claims costs, we are pleased to have continued to deliver against our financial objectives.

Revenue

The 2021-22 financial year was a challenging year for everyone, as the COVID-19 pandemic continued to disrupt work and all other activities. Despite this, technology allowed the ASVO to continue operations through the hosting of online meetings and webinars.

New initiatives and extension mechanisms meant that ASVO has incurred additional costs such as podcast recording and audio-visual expenses, but we have also secured significant funding from Wine Australia for adoption activities. As a result, ASVO's finances are in good health as shown by the financial statements and the statement from the Auditor. At the end of the 2022 financial year, ASVO had strong reserves of \$241,743.

The total income for the FY2022 financial year reached \$242,088, which was a 42% increase on FY21. However, this includes the first payment of a three-year agreement with Wine Australia, which was not received in FY21. Discounting this additional income, revenue increased by \$22,000 or 13%. This year the ASVO reported a modest surplus of \$12,813 due to careful fiscal management and the reduction in associated event costs.

Membership Fees

Income increased by 13% with \$115,098 collected in FY22, compared with \$101,557 in FY21. This was directly associated with the removal of the 25% discount that was offered to members due to the global pandemic in FY21.

Registrations

The combined registration income from two events held online in FY22 (Wine Business Webinar Series and Navigating New Winemaking Trends seminar) was \$12,135 compared with \$30,028 in FY21. This decrease in registrations was related to FY21 having one webinar and a face-to-face event with the Growing Better Wine

from the Ground Up seminar. Our online webinars are less popular than face-to-face events, indicating that members still have a drive for networking. The 2021 Awards for Excellence was held online and broadcast free. Consequently, no registration income was received.

Royalties

The ASVO's royalty revenue received from institutional subscriptions to the *Australian Journal of Grape and Wine Research* and from the sale of *Viticulture Volume I* and *Volume II* increased by 10% to \$21,302.

The Board thank Dr Patrick Iland, and contributing authors David Bruer, Nick Bruer, Greg Edwards, Andrew Ewart, Dr Chris Ford, Dr Andrew Markides, John Sitters, Dr Eric Wilkes and Sue Caloghris for their generous contribution to the ASVO, by providing royalties from the sale of *Techniques and methods for chemical, physical and sensory analyses and tests of grapes and wine* and *Theory and concepts of chemical, physical and sensory analyses and tests of grapes and wine*.

Royalties received were \$4,189.

Sponsorship

Sponsorship revenue increased in FY22. This increase is attributed to an enhanced opportunity to engage with sponsors. ASVO was able to secure 2 platinum, 6 gold and 2 silver sponsors, with funding provided early in 2022 to support ASVO's activities for the calendar year of 2022.

Project funding

ASVO and Wine Australia have entered into a three-year agreement where Wine Australia contributes funding to design, develop and deliver a range of extension and adoption activities focused on outcomes in line with Wine Australia's extension and adoption strategy and Wine Australia's strategic plan 2020-2025. The total funding for the life of the agreement is \$198,000.

TREASURER'S REPORT

Expenses

Total operating expenses increased by 29% from \$177,849 in FY21 to \$229,935 in FY22. This was due to two factors; the cost associated with ASVO's involvement in the AWITC and expenses relating to the delivery of the Wine Australia funded activities.

Operating

Operating expenses (Rent, Insurance, internet & telephone and merchant fees) were stable at \$16,735 in FY22 compared with \$16,781 in FY21.

Events

Event-related expenses in FY22 were largely driven by the AWITC and Wine Tech costs of \$16,320. ASVO share the Wine Tech stand costs with Australian Grape and Wine, Wine Australia, and Wine Communicators.

Publishing

Expenses related to Publishing and Editorial services of the *Australian Journal of Grape and Wine Research* decreased from \$51,381 in FY21 to \$44,279 in FY22 which can be attributed to fewer manuscripts being published.

Salaries and leave entitlements

Total salaries increased from \$68,999 in FY21 to \$85,269.60 in FY22. During FY22 the Board approved the hire of an 0.2 FTE communications officer.

Audio / Video Production and Special Projects

The combined total of \$36,738 relates to expenses incurred in the development and production of the Awards for Excellence in a digital format, podcasts and other activities that are deliverables in the Wine Australia agreement.

Board Training

ASVO is committed to the continual learning and development of Directors to ensure they can contribute to the highest standards of governance and leadership of the ASVO. In FY21 three Directors applied for formal training to attend the Governance Foundations for Not-for-Profit Directors course offered by the Australian Institute of Company Directors. Board training expenditure amounted to \$4,021.

Equity

The total equity reported has increased from \$348,416 in FY21 to \$358,522 in FY22.

Deferred Income

Unspent project funding from Wine Australia was deferred and will be recognised as income in FY23, as the projects were not completed within the FY22 financial year.

Equities Portfolio

Due to low-interest rates and subsequent poor returns from term deposits, the Board approved directing some of the ASVO's reserves to an equities portfolio managed by Ord Minnett. A total of \$200,000 was approved to be invested in this portfolio. However, due to uncertainty in the market only \$141,360 was invested.

Investment revaluation reserve

This relates to the revaluation of the ASVO long-term investment of reserve funds managed by Ord Minnett. This accounts for the value fluctuation (\$2,707) from the original purchase price as of June 30 2022.

Indemnification and Insurance

The ASVO insures Directors and Officers of the ASVO and related bodies corporate against liability and property protection (fire & perils/accidental damage/theft).

No insurance cover has been provided for the benefit of the auditor.

Directors Benefits

Since the end of the previous financial year, no Director of the ASVO has received or become entitled to receive a benefit because of a contract made by the ASVO, with a Director or with a firm of which the Director is a member or with an entity in which the Director has a substantial financial interest.



Nadja Wallington
Treasurer

MEMBERSHIP

The ASVO membership finished the year at 670 members. Before COVID, we saw membership numbers increasing. Unfortunately, the 2021 renewals were lower than in 2020.

The 2021 renewals were down on the 2020 high, with a lower retention rate of 71%. Some attrition was expected due to COVID and the difficult conditions facing the industry.

Member Acquisition

Membership grew by 76 new members in 2021 compared with 54 in 2020. The campaign through the AWITC was very successful with 32 new members signing up.

Member type

Member	39
Student	21
Wine Judges	16
Total	76

Location

Queensland	1
Tasmania	1
Australian Capital Territory	1
Western Australia	4
New South Wales	9
Victoria	17
South Australia	35
International	7

New Members

Mr Alex Beckett
 Dr Marlize Bekker
 Mrs Jennifer Bound
 Mrs Anna Bower-Kemp
 Mr Scott Brady
 Mr Mike Brown
 Mr Matt Buchan
 Ms Moira Chalk
 Mr Ethan Chapman
 Mr Peter Corsini
 Dr Peter Costello
 Mr Adrian Coulter
 Ms Molly Crandles
 Mr James Davidson
 Mr Seamus Donaghey
 Mr Will Duff
 Mr Alexey Dumbuy

Mr David Edwards
 Mr Paul Epee
 Dr Guzmán Favre
 Mr Lucian Fitzgerald
 Miss Gianna Fiumara
 Ms Amanda Flynn
 Mr David Gerner
 Mr Kirby Gaudins
 Ms Kiki Han
 Mr David Harman
 Mr Brendan Hawker
 Mr Ned Hewitson
 Mr Matthew Holmes
 Mr Xinhao Hu
 Mr John Hughes
 Miss Maggie Jarrett
 Ms Kate Kingston
 Ms Phoebe Lemessurier
 Mr Davy Leung

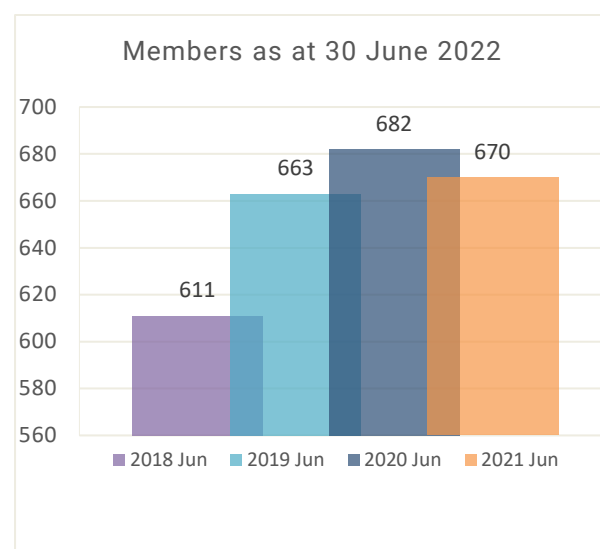
Miss Xiyu Li
 Miss Desiree Likos
 Mr Michael Lyons
 Mr Daniel March
 Mr Mark Mathieson
 Ms Jessey Mcgowen
 Mr Andrew Mcgrillen
 Mr Alex Mckay
 Mr Don Mcrae
 Mrs Leah Odgers
 Mr Tunakan Ozturk
 Dr Bruce Pan
 Mr Ben Pearson
 Mr Brendan Pudney
 Mr Samuel Raciti
 Mr Mark Richardson
 Dr Amy Rinaldo
 Mr Brent Sams
 Dr Johannes Schoombee

Mr Hamish Seabrook
 Ms Ashleigh Jean Seymour
 Mr Scott Sharland
 Dr Rika Shimo-Moraghan
 Mr Charles Simons
 Miss Rachael Simpson
 Mr Adrian Smith
 Mr Dominic Smith
 Mr Nigel Sneyd MW
 Mrs Helle Southwell
 Ms Belinda Thomson
 Ms Jessica Thomson
 Ms Baillie Trenwith
 Mr Brendan Turner
 Ms Grace (Wei-Wan) Wang
 Dr Tim White
 Ms Emily White
 Mr Kim Yow
 Miss Yaxiao Zhang

Member Retention

ASVO continues to strive to create value and become nimble enough to pivot to meet emerging member needs and build engagement and loyalty.

The ASVO has tried or considered many initiatives over the years to remain relevant at the national level. These include forming task forces dedicated to increasing membership, offering tiered memberships with different benefits and fee structures, and tailoring benefits to meet the needs of members at various stages of their careers.



STRATEGIC PLAN 2019–2024

Strategic Directions 2019–2024

Our Strategic Plan 2019–2024 clearly signals the priorities we must focus on to drive value and ensure together with our levy payers, industry bodies and other stakeholders that we prepare for, and thrive into the future.

For each of the ASVO’s purposes, the Board has set goals to develop and apply modern and innovative approaches to increase members' knowledge and skills. The Board strives to realise the organisation’s vision, providing a forum for the presentation, discussion and publication of research findings, scholarships, technical developments, innovations and practical outcomes. More appropriate offerings provided by ASVO to our members will ensure that ASVO remains relevant.

ASVO Stakeholder Survey

This year the Membership Subcommittee surveyed both members and non-members about their views on how the ASVO is delivering on each of our core purposes. The survey was made available from the 22nd of August to the 9th of September with 351 respondents. The results of the survey are indicated below.

Respondents were asked to reflect on each of the ASVO purposes over the last 12 months and asked to rate our performance against each objective from 1 – 5 where:

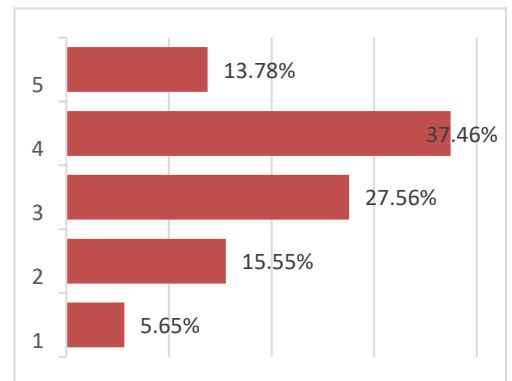
- 5 exceeds expectations in the delivery of the expected outcomes for this objective
- 4 always consistently delivers expected outcomes for this objective
- 3 more often than not delivers on expected outcomes for this objective
- 2 occasionally, but not consistently delivers expected outcomes for this objective
- 1 does not at all deliver the expected outcomes for this objective

Purpose 1

To encourage, stimulate, support, and promote the dissemination of research or technical information in viticulture and oenology or other sciences directly applied to viticulture and oenology

Our Goals

- 1. The ASVO is recognised as a key extension facilitator for Australian scientific, technical and practical information.
- 2. The ASVO is recognised as a key facilitator of international scientific information to the Australian industry

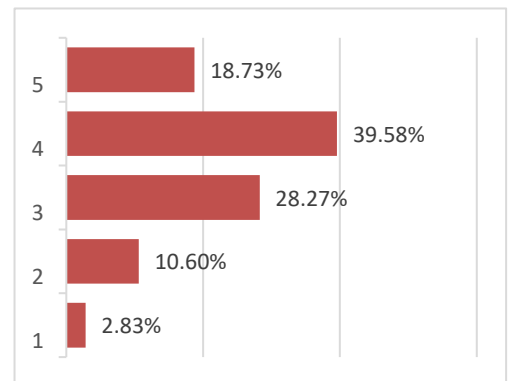


Purpose 2

To provide a forum for the presentation, discussion and publication of research findings, scholarships, technical developments, innovations and practical outcomes in the fields of viticulture, oenology and related disciplines, and to advance the knowledge and skills of members.

Our Goals

- 1. The AJGWR is the journal of choice for Australian and international researchers.
- 2. The ASVO is a source of broadly digestible technical content
- 3. Increased interaction between suppliers and the ASVO

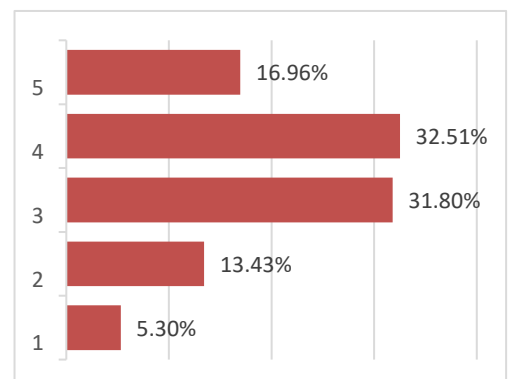


Purpose 3

To promote formal education in viticulture and oenology and to support the development of high standards of learning and teaching in such activity.

Our Goals

- 1. The professional skills of members are recognised by peers and industry alike
- 2. The ASVO supports and promotes the professional development of its members

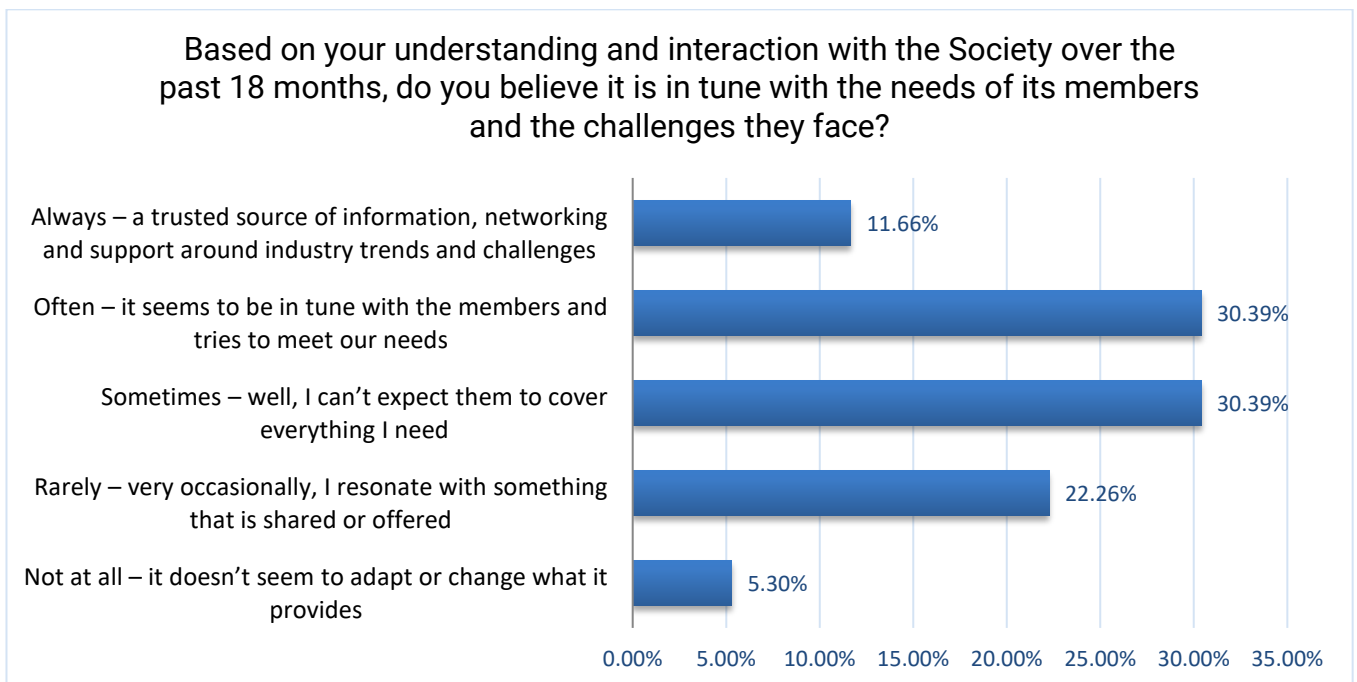
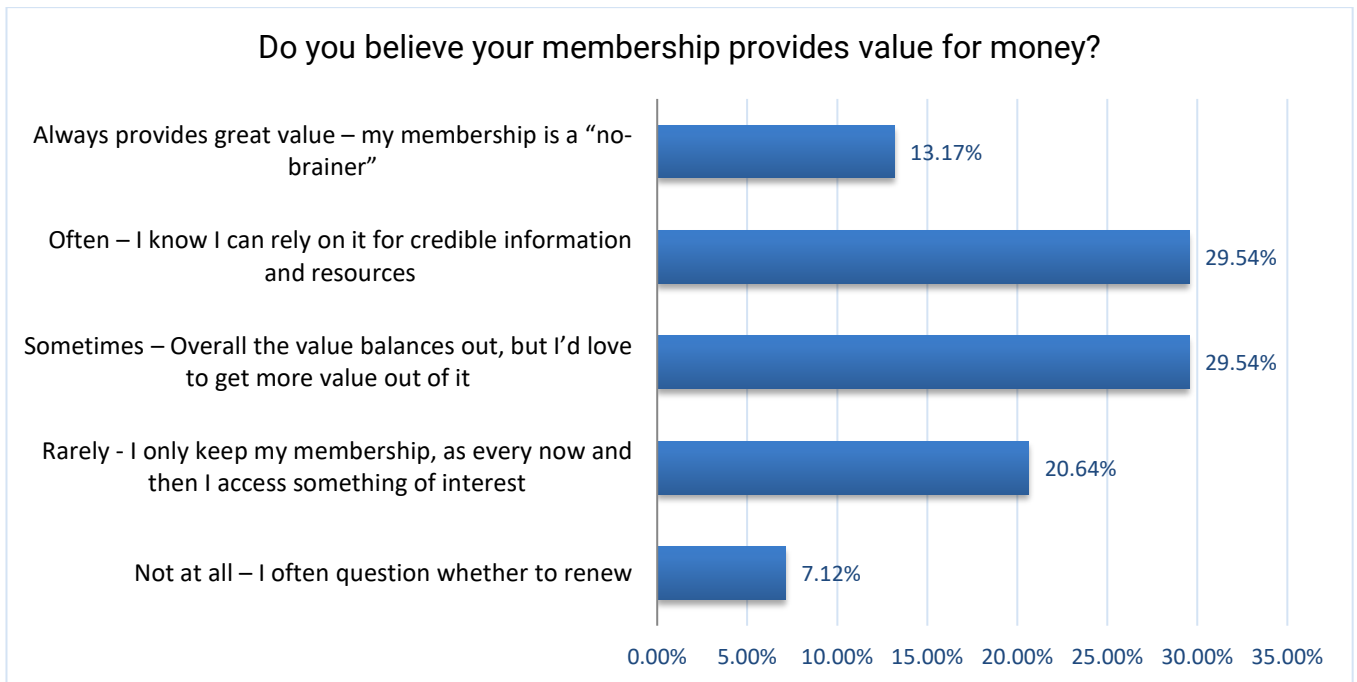


STRATEGIC PLAN 2019–2024

Membership Satisfaction

Results of the survey showed that 72% of members find value in the ASVO offerings. It is the Board of Directors' aim that perceptions of value for money in an ASVO membership need to improve. Members value the networking opportunities and the potential to build connections and communities, particularly at the Australian Wine Industry Technical Conference. The Journal is also highly thought of as a quality research publication.

Members find less value and are unlikely to take advantage of non-conference-related services and programs offered. Understanding how to engage these members is key to maintaining members, growing the member base and improving long-term satisfaction.



BOARD OF DIRECTORS



Brooke Howell

General Director
President 2020 - 2022
Vice President 2018 - 2019

Term: Elected 2017, re-elected 2019, 2021

Qualifications: Bachelor of Science (Viticulture); Bachelor of Science (Honours) Viticulture; Master of Business Administration (MBA); graduate Company Directors Course

Other appointments: Barossa Viticulture Technical Group & former chair; Judge South Australia Pruning Championships; Executive Committee and Secretary Australian Wine Industry Technical Conference.

Brooke is the Barossa/Eden Valley Vineyard Manager and Viticulturist for Hill Smith Family Estates, where she has worked since December 2010. Brooke oversees the management of Barossa and Eden Valley vineyards along with technical management of 800Ha of vineyards in both warm and cool climates in South Australia at a premium and commercial level. Brooke has presented findings from her work at grower seminars and AWITC workshops at a company and regional level in order to encourage growers to adopt viticultural best practice.



Andy Clarke

Regional Director -Victoria
Vice President 2021 - 2022

Term: Elected 2018, re-elected 2020

Qualifications: Bachelor of Agricultural Science (Viticulture); Nuffield Scholar 2015; Future Leaders graduate (2019); graduate Company Directors Course

Other appointments: Board member of Vinehealth Australia; member of the Yarra Valley Winegrowers Technical Subcommittee; member of the Victorian Government WineMAC and Victorian Viticultural Biosecurity Committee.

Andy is a viticultural advisor, based out of Bendigo Victoria, with 20 years experience in vineyard production and development across Victoria and South Australia. He has previously run an AgTech startup and has vast experience in the wine biosecurity space, including roles on the VVBC and Vinehealth Board. In 2015 Andy was the Wine Australia Nuffield Scholar and in 2019 completed the Future Leaders Program. Previous roles in include, Grower Services manager for Normans Wines in McLaren Vale and the Riverland, Vineyard Manager in McLaren Vale, Adelaide Hills and Barossa for Nepenthe Wines, Technical Agronomist for De Bortoli Wines in the Yarra Valley.



Nadja Wallington

Regional Director - New South Wales & ACT
Treasurer 2021-2022

Term: Elected 2020

Qualifications: Bachelor of Science (Viticulture and Oenology); Future Leaders graduate (2019); Advanced Wine Assessment Course graduate (2019)

Other Appointments: Orange Regional Vignerons Association Secretary (2020); Chair of Orange Wine Show Committee (2019-current)

Nadja completed her Bachelor of Winemaking and Viticulture through Charles Sturt University in 2010 then spent three years overseas working as a winemaker in California, South Africa, and Bordeaux. In 2014 she returned to Australia to work at Philip Shaw Wines in Orange where she was winemaking for 7 years. Nadja is now involved full-time with her own brand ChaLou wines.

In 2019 Nadja was selected by Wine Australia to be a part of the Future Leaders program and was also the recipient of the Sydney Royal Wine Assessment Scholarship. Nadja's experience is in small wine business, winemaking, and wine judging. She is passionate about environmental sustainability, social sustainability, and wine excellence.

BOARD OF DIRECTOR



Dr Eveline Bartowsky

General Director
Public Officer & Secretary 2019-2022

Term: Elected 2019, re-elected 2021

Qualifications: Bachelor of Science (Honours) Microbiology; PhD

Other appointments: Associate Editor of the *Australian Journal of Grape and Wine Research* (2014-present); Adjunct Associate Professor, University of Adelaide

Eveline is R&D manager at Lallemand Australia and has over 28 years experience in wine microbiology. Previously, Eveline was Senior Research Microbiologist at the AWRI leading the wine bacterial research team and Manager of the Wine Microorganism Culture Collection. Her research focused on MLF and bacteria sensory impact. Eveline lectures in wine microbiology at the University of Adelaide. In her current role, she provides technical microbiological and fermentation support to the wine industry. Throughout her career Eveline has been active in translating research findings to practical applications in winemaking, presenting at national and international conferences, extension events, AWITC workshops, and publishing technical articles in a range of winemaking contexts.



Dr Katie Dunne

General Director

Term: Elected 2021

Qualifications: Bachelor of Applied Science (Viticulture); Bachelor of Applied Science (Viticulture) (Honours); PhD

Other appointments:

Katie is a Viticulture Development Officer with the NSW DPI based in the Riverina. She is responsible for delivering extension projects and facilitating research focusing on the Riverina as well as Greater NSW. Prior to joining the DPI, Katie held technical viticulture and grower services related roles with Treasury Wine Estates and Pernod Ricard Winemakers. She also helped to deliver the Greater Victoria Node program for AWRI during 2017-2018. Her interests include plant pathology focusing on *Botrytis cinerea* and other grapevine diseases that impact fruit quality and vine health, precision viticulture and fruit quality impacts on wine. Katie has presented at workshops and conferences on topics focusing on disease management and general viticulture. She actively facilitates the transfer of research findings to practical adoption for industry as she manages the Riverina Regional Program.



Richard Fennessy

Regional Director - Western Australia, Tasmania, Queensland & ACT

Term: Elected 2018, re-elected 2020

Qualifications: Bachelor of Science (Viticulture and Oenology)

Other appointments: Wine Australia Regional Program Partner (WA), Member Wines of WA Technical Committee, Committee Member Western Australian Vine Improvement Association, Member National Wine Research & Extension Network

Richard is a Grape and Wine Research Officer with the Department of Primary Industries and Regional Development based in Bunbury WA. Prior to joining the department in November 2008, Richard has worked in wineries in Margaret River, Mildura, Griffith, Marlborough (New Zealand), Napa Valley (America), Burgundy (France) and Ontario (Canada). Richard's current role involves applied research with a current focus on alternative varieties and clonal performance. Richard is widely recognised as an effective communicator, regularly producing technical publications, industry workshops and newsletters of state and national significance.

BOARD OF DIRECTORS



Mike Hayes

General Director



Dr Alana Seabrook

Regional Director – South Australia



Dr Vanessa Stockdale

General Director

Term: Elected 2019, re-elected 2021

Qualifications: Master of Professional Studies (Emerging Varieties); Adjunct Professor University of Southern Queensland Agriculture, Computational Sciences and Environmental Studies; Churchill Fellow 2012.

Other Appointments: Faculty Board of Sciences, University of Southern Queensland; President of Queensland Wine Industry Association 2017 – 2020; Wine Industry, Bio Security Committee Member 2019; Lecturer, Queensland College of Wine Tourism (QCWT)

Mike has been involved in the Australian Wine Industry since 1979. He has experience in education, viticulture, research and winemaking. As a third generation from Ballandean, Mike's philosophy on wine is quite simple-experiment, research and grow or succumb to the inevitable. With over 25 years' experience in emerging varieties he travelled to Europe in 2013 covering 50 regions and 650 varieties for climate change choices. A passionate and proud Queensland, he was awarded the ASVO Winemaker of the Year in 2017. Mike was also awarded the Samuel Basset Award in 2014 and the USQ Professional Alumnus of the Year, 2017.

Term: Elected 2020

Qualifications: Bachelor of Science Honours (Viticulture and Oenology); PhD

Other appointments: Executive Committee Australian Wine Industry Technical Conference; Technical Communications Manager Winechek

Alana has worked in the wine industry for the past 20 years in winemaking, wine research and application, wine microbiology, diagnostics and laboratory. After completing a winemaking degree through the university of Verona, Italy, she completed a PhD in wine microbiology at the University of Adelaide before working in industry as a Microbiologist and then R&D Manager. Alana has been working as the Technical Manager for Laffort Australia since 2017 as well as managing technical communications for the Winechek laboratories group from January 2022. In her role at Laffort she supports a national sales team and works with wineries all around Australia to optimise their processes and assist with the application of novel and existing research into production.

Term: Elected 2021

Qualifications: Bachelor of Agricultural Science (Viticultural Science); Master of Viticulture, PhD

Other Appointments: Director Australian Vignerons (2013-2019); Director Australian Grape and Wine Inc.; member AWITC planning committee (2016 and 2019); member Limestone Coast Grape and Wine Council Technical subcommittee (2013-present); Previously, member of Wine Grape Council of South Australia; Limestone Coast Grape and Wine Council and WFA WINEC (2012-2015)

Vanessa has a demonstrated history of implementing technical improvements in the wine industry. Her responsibilities have been that of a wine practitioner centred on process improvements, product development, new innovation, and wine sensory. Previously she has worked for Carlton United Breweries, E & J Gallo Winery and Treasury Wine Estates. A strong cross-functional collaborator her career has included bringing teams together to build a strong and actionable understanding of how winemaking efficiencies and wine quality can be improved. Currently she is the Technical Improvement Specialist at Accolade Wines.

SUBCOMMITTEES

AWITC Subcommittee

2022	2021
Brooke Howell (Chair) Andy Clarke Alana Seabrook	Brooke Howell (Chair) Andy Clarke Alana Seabrook

Role

The role of the committee is to provide strategic advice about the Wine Tech stand, and the timing, creation and delivery of sponsorship activities and promotional campaigns to increase awareness of the ASVO brand, events and members at AWITC.

Communications Subcommittee

2022	2021
Katie Dunne (Chair) Eveline Bartowsky	Mardi Longbottom (Chair) Nadja Wallington

Role

The role of the committee is to provide strategic advice about the timing, creation and delivery of promotional campaigns and ASVO announcements designed to increase awareness of the ASVO brand, events and members.

Events Subcommittee

2022
Brooke Howell (Chair) Andy Clarke (Chair, Awards Program Committee) Mike Hayes (Chair, Viticultural Seminar Program Committee) Alana Seabrook (Chair, Oenology Webinar Program Committee)

Role

The role of the committee is to provide direction on the format of events, assign advisory subcommittees, and organise the logistics of ASVO events to ensure consistency and value is provided to members.

Finance, Remuneration & Sponsorship Subcommittee

2022	2021
Nadja Wallington (Chair) Andy Clarke Brooke Howell	Tony Robinson (Chair) Andy Clarke Brooke Howell

Role

The committee is responsible for establishing and maintaining good governance practices and ensures that the Association maintains strong overall financial

management, sustainability, accountability and complies with statutory taxation and Corporations Law requirements. The committee also oversees strategic partnerships, remuneration of staff and sponsorship.

Journal Subcommittee

2022	2021
Eveline Bartowsky (Chair) Brooke Howell	Eveline Bartowsky (Chair) Tony Robinson

Role

A strategic development subcommittee that provides direction for the development, enhancement and promotion of the *Australian Journal of Grape and Wine Research*.

Membership Subcommittee

2022	2021
Vanessa Stockdale (Chair) Andy Clarke Richard Fennessy Alana Seabrook Nadja Wallington	Richard Fennessy (Chair) Eveline Bartowsky Mike Hayes

Role

The Membership Subcommittee provides advice and direction around all member services as well as developing, implementing and maintaining a retention and recruitment strategy across all membership categories.

Wine Show Subcommittee

2022	2021
Richard Fennessy (Chair) Nadja Wallington	Mike Hayes (Chair) Nadja Wallington

Role

The Wine Show Subcommittee maintains the relationship between the ASVO and the Australian wine show system. It oversees the Judge and Auditor registers and wine show guidelines and recommendations.

ADVISORY COMMITTEES

2021 ASVO Winemaker of the Year Advisory Committee



Anna Hooper
Chair



Melanie Chester



Andrew Mariani



Adrian Sparks



Tom Wallace



Kerry Wilkinson



Corrina Wright

2021 ASVO Viticulturist of the Year Advisory Committee



Colin Bell
Chair



Marcos Bonada



Mark Bourne



Kerry DeGaris



Rachael McClintock



Steve Partridge



Ben Rose

2021 ASVO Viticulture Paper of the Year Advisory Committee



Claire Davies



Nick Dry



Katie Dunne



Samantha Scarratt



Marty Smith



Matt Trent

2021 ASVO Oenology Paper of the Year Advisory Committee



Kim Chalmers



Heather Fraser



Duncan Hamm



Lauren Hansen



Peter Leske



Frank van de Loo

ADVISORY COMMITTEES

2021 ASVO AWAC Scholarship Advisory Committee



Sam Connew



Bryan Currie



Rob Dilleti



Matt Harrop



Trina Smith



Virginia Willcock

2021 ASVO Fellow Advisory Committee



Brooke Howell
Chair



Gary Baldwin AM



Nick Bulleid MW



Wendy Cameron MW



Di Davidson AM

Advisory Committees provide an accountable and transparent process for the receipt, evaluation and recommendation to the ASVO Board of Directors of nominations for Honours or Awards.

The ASVO Board carefully select advisory committee members from members of the ASVO and are formed with due regard to the balance of gender, geographical location, and expertise.

The ASVO Board sincerely thank committee members for serving on the advisory committee to select Scholarship and Award Recipients.

This is an important and rewarding task but is only possible through their commitment of time and effort.

THE AJGWR

Earlier this year the ASVO Board announced they had formed a new publishing partnership with Hindawi. The Board believe the partnership will build further on a sustainable outlook for the *Australian Journal of Grape and Wine Research* (AJGWR). Transition to open access (OA), in partnership with Hindawi will provide more opportunities for authors to have their work visible to the widest possible audience. We are pleased to take this next step in embracing OA options to ensure the AJGWR remains competitive and is considered the premier journal for grape and wine research and the flagship publication of the Society.

The evolution of open access policy in Australia is taking on the force and voice of government. Australia's Chief Scientist, Dr Cathy Foley, supports an Australian model for open access for all Australians to freely access research from anywhere, and to have all Australian research published open access. The transformational agreements made in October 2021 with both CAUL and CSIRO are aligned with this vision.

The partnership established with Hindawi helps deliver on one of the Society's objectives to encourage, stimulate, support and promote the dissemination of research or technical information in viticulture and oenology or other sciences directly applied to the wine industry. The move to fully open access will increase the visibility and impact of quality research and promote the adoption of new technologies and ideas for practitioners benefiting both researchers and members.

Hindawi Limited is one of the world's largest open-access publishers with a portfolio of over 240 academic research journals across all areas of science and medicine. Each peer-reviewed journal has been developed in partnership with academic researchers, acting as editors, to fit the targeted communities they serve. By placing the researcher at the heart of everything they do and driven by a mission to maximize the impact of research through openness, Hindawi work with the broader research community and forge collaborations with publishers and organizations that pave the way for a more open scholarly ecosystem.

“Since its conception the AJGWR has maintained its high quality, providing a platform for both Australian and international researchers to share their work and is a valuable resource for practitioner’s keen to keep their business at the cutting edge. The move to open access will open the Journal to the broader scientific and wine industry community as never before and enhance publishing turnaround times.” Dr Terry Lee, Chief Editor

AJWR Finances: 2021 Summary

Royalty revenue

Licenses - Revenue from institutions buying Wiley licenses. These are multi-library/institution (consortia) licenses for multi-year online access to the journal.

Copyright - Revenue from individuals or companies paying to copy/reuse all or part of articles from the journal.

Backfiles - Purchases of online access to the journal's archive of back issues typically back to Volume 1, Issue 1.

PPV - Revenue from pay-per-view purchases or rental of single articles online (PDF) by non-subscribers.

Open Access - Revenue from payments for Gold open access publication. A proportion of the revenue from institutions with a transitional agreement (covering reading access and open access publishing), with the remainder in the 'All Journals' license line.

Members - ASVO member subscription fee is not included in the royalty.

	2021	2020
	\$	\$
Revenue		
Royalty	21,302	19,364
Total Revenue	21,302	19,364
Expense		
Publishing	24,099	24,869
Editorial Services	20,180	26,511
	44,279	51,381
Total	(22,977)	(32,017)

THE AJGWR

Editorial Board

Senior Editor

Dr Terry Lee, OAM

Deputy Editors

Assoc. Prof. Paul Petrie, South Australian Research and Development

Prof. Kerry Wilkinson, University of Adelaide

Associate Editors

Assoc. Prof. Malcolm Allen, formerly Charles Sturt University

Dr Eveline Bartowsky, Lallemand Australia

Dr Keren Bindon, The Australian Wine Research Institute

Dr Rob Bramley, CSIRO Agriculture and Food

Dr Veronique Cheynier, IPV-ISVMM-INRA, Montpellier, France

Dr Christopher Davies, CSIRO Agriculture and Food

Prof. Serge Delrot, University of Bordeaux, France

Dr Gregory Dunn, Plumpton College, United Kingdom

Dr Katherine Evans, University of Tasmania

Dr Leigh Francis, The Australian Wine Research Institute

Dr Andrew Hall, Charles Sturt University

Assoc. Prof. James Harbertson, Washington State University, USA

Affiliate Prof. Paul Henschke, The Australian Wine Research Institute

Dr Diego Intrigliolo, Spanish National Research Council (CSIC)

Prof. Paul Kilmartin, The University of Auckland, New Zealand

Dr Amber Parker, Lincoln University, New Zealand

Dr Anne Pellegrino, Institut Agro Montpellier, France

Prof. Stefano Poni, Università Cattolica del Sacro Cuore, Piacenza, Italy

Dr Hayley Ridgway, PFR New Zealand, New Zealand

Dr Renata Ristic, University of Adelaide

Prof. Anthony Saliba, Charles Sturt University

Mark Sosnowski, South Australian Research and Development Institute

Chris Steel, Charles Sturt University

Prof. Steve Tyerman, University of Adelaide

Prof. Justine E. Vanden Heuvel, Cornell University, USA

Dr Rob Walker, CSIRO Agriculture and Food

Dr Liz Waters, Wine Australia

Journal Advisory Committee

The Journal Advisory Committee (JAC) provides guidance to the ASVO Board on matters relating to the administration of the *Australian Journal of Grape and Wine Research*. The JAC assist the ASVO in elevating and promoting the Journal within the wider research community. The JAC provides an invaluable service to the Board in the form of their expertise and advice. We thank past, existing and new Journal Advisory Committee members for their invaluable service to the Board.

2021

Dr Eveline Bartowsky, Lallemand Australia (Chair)

Dr Paul Boss, CSIRO Agriculture and Food

Dr Rob Bramley, CSIRO Agriculture and Food

Dr Dimitra Capone, University of Adelaide

Assoc. Prof. Paul Grbin, University of Adelaide

Dr Markus Herderich, The Australian Wine Research Institute

Dr Terry Lee, OAM (ex officio)

Dr Leigh Schmidtke, Charles Sturt University

Dr Paul Smith, Wine Australia

Prof. Kerry Wilkinson, University of Adelaide

2022

Dr Eveline Bartowsky, Lallemand Australia (Chair)

Dr Marlize Bekker, The Australian Wine Research Institute

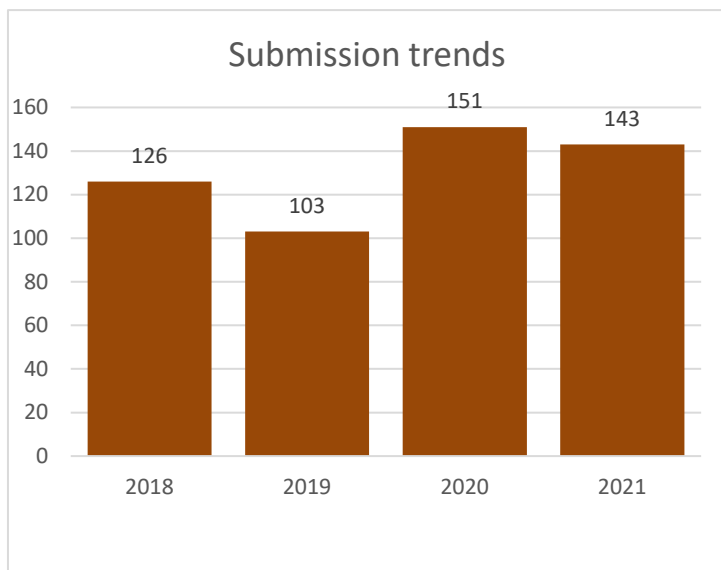
Dr Marcos Bonada, South Australian Research and Development Institute

Dr Dimitra Capone, University of Adelaide

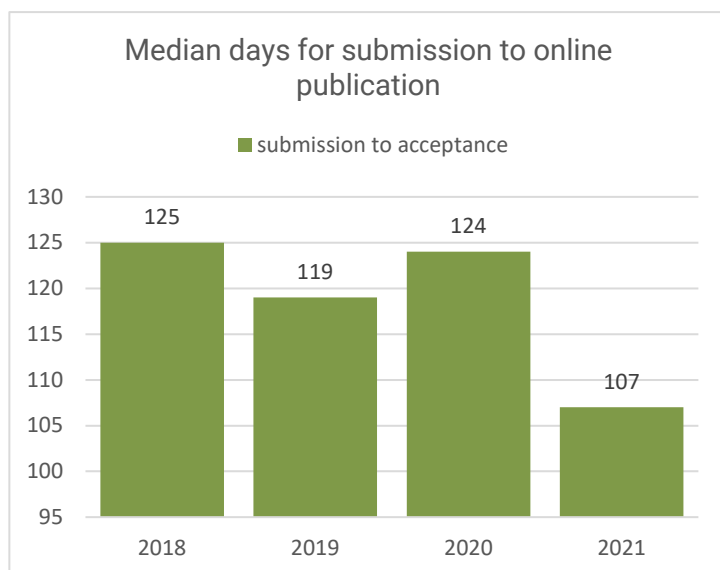
Dr Ian Dry, CSIRO Agriculture and Food

Dr Andrew Clark, Charles Sturt University

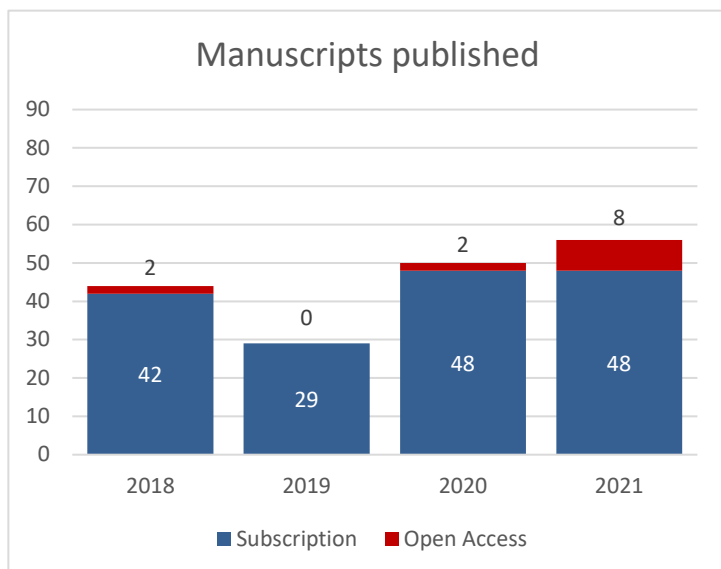
Production



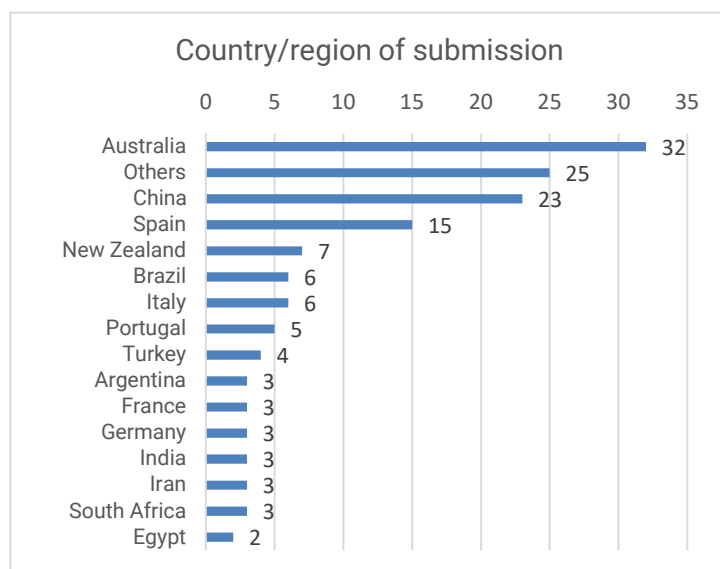
The total number of submissions in 2021 decreased (-5.3%) compared with 2020. This compares with a decrease (-1.6%) across all Wiley journals in the Food Science & Technology subject area.



The number of days from submission to acceptance in 2021 was a median of 107 days, down from 124 days in 2020. This compares with a median of 100 in 2021 across all Wiley journals in the Food Science & Technology subject area.



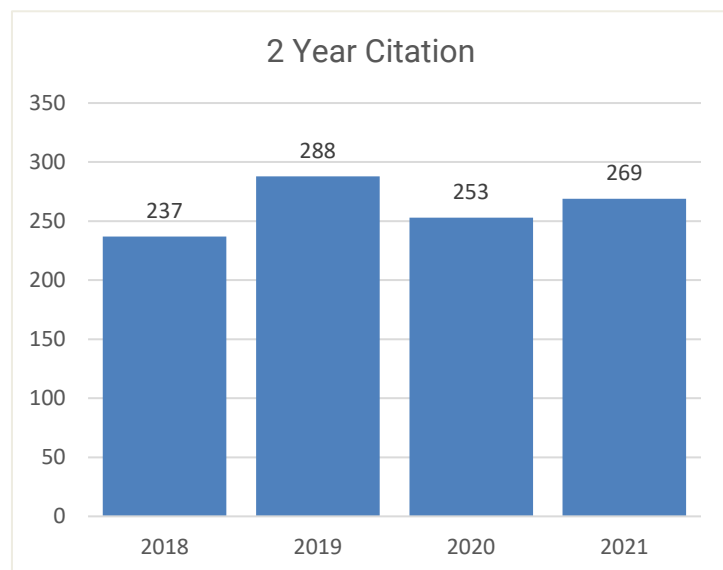
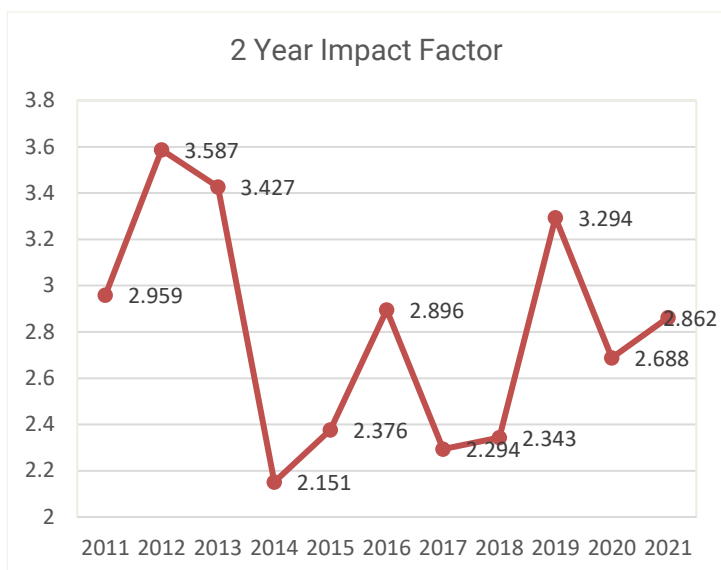
In 2021, we published eight open access articles, an increase from 2 in 2020. In the Food Science & Technology subject category, the number of articles published open access across all publishers increased by 22% in the same period.



This chart shows the top 15 countries/regions ranked by the number of submissions to the journal. All submissions counted were submitted in 2021. The remaining countries / regions are grouped into "Others."

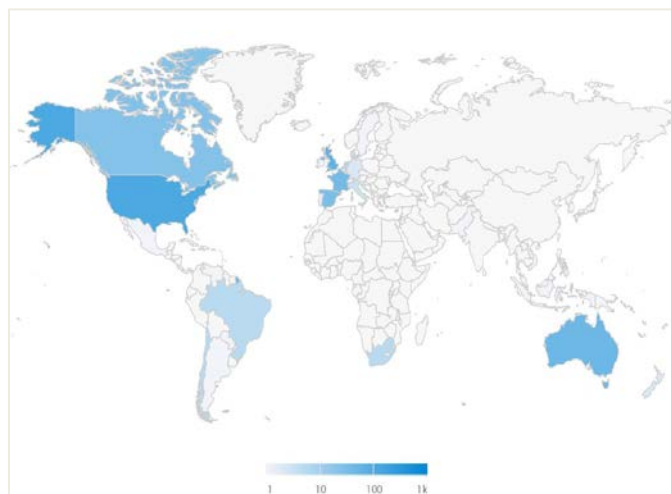
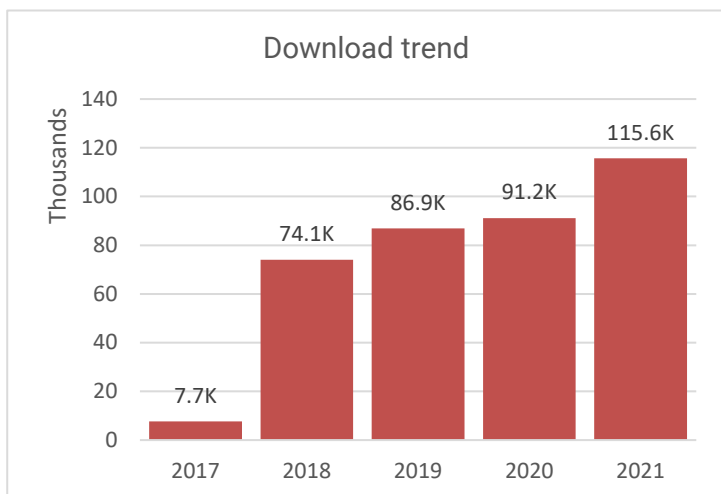
THE AJGWR

Bibliometrics



In 2021, the 2-year Impact Factor increased to 2.862. The Impact Factor is defined as the ratio of citations received in the Journal Citation Report (JCR) year (in this case, 2020) to “citable items” published in the preceding 2 years.

Total number of citations received during the two years following publication for any given paper.



This chart shows the increase in the number of full-text article downloads in the period 2017 to 2021. The total includes usage on Wiley Online Library, EBSCO, and other third-party databases. Downloads via Wiley Online Library increased by 4.9% in 2021. This compares with an increase of 23.6% across all Wiley journals in the Food Science & Technology subject area.

There have been 493 tweets by 76 unique tweeters in 30 countries. 24 news stories were generated by 15 unique news outlets in 7 countries, 25 policy documents by 6 unique policy sources in 5 countries, and 23 Facebook posts on 14 unique Facebook Pages in 6 countries about the *Australian Journal of Grape & Wine Research* content.

PROFESSIONAL DEVELOPMENT

A major objective of the ASVO is to promote education in viticulture and oenology and to ensure and maintain the highest standards of quality for these educational objectives.

ASVO AWAC Scholarship

The AWAC Advisory committee selected Stephanie Eyles, Rhône Girl and Fighting Gully Road to receive the AWAC scholarship. Stephanie's career in wine started in her family wine store. She progressed to learn how to assess wine quality and price wines for retail stores. As her interest in wine developed, Stephanie travelled across Australia and France, completing three vintages in the Northern Rhône including multiple vineyard seasons working the steep slopes of Hermitage AOP. Back in Australia Stephanie worked a season in Beechworth between the vineyards of Fighting Gully Road and Stone Tryst.

Stephanie was a finalist in the Gourmet Traveller WINE new wine writer award. She has published articles in Gourmet Traveller WINE and was accepted into the Wine Communicator Australia Mentor Program in 2019.



Stephanie Eyles

“I am very fortunate for this opportunity and what this represents for the future. This course will help me refine the structure of the current events I host. I want to provide vineyard teams with training and confidence to communicate their knowledge of the vine, wine aromas and characteristics traced to vineyard activity. This AWAC course will provide education to support this vision.”

ASVO Advanced Viticulture Scholarship

The inaugural recipient of the AVC scholarship was Gabrielle Castelluccio. Gabrielle is a Viticulturist & Technical Officer for Accolade Wines based in the Barossa Valley. She is new to the industry, having completed a Graduate Diploma in Viticulture & Oenology in 2019.

A passion for wine led Gabrielle to obtain a Graduate Diploma in Viticulture and Oenology from the University of Adelaide. Since graduating in 2019, an enthusiasm for grape growing has driven her to pursue a career in Viticulture, beginning as a vineyard hand in the Yarra Valley. She is currently the Viticulture Technical Officer for Accolade Wines in the Barossa, where she oversees 250Ha of vines and works with a large grower base. Driven by a zeal for sustainability, she is committed to ensuring the long term viability of high-quality grape production in Australia.



Gabrielle Castelluccio

“The ASVO’s scholarship to the Advanced Viticulture Course has put me in the path of those who are at the forefront of innovation in our industry. I am thrilled to be able to take these learnings and ideas and to influence my own viticultural practices and inspire the growers I work with.”

PROFESSIONAL DEVELOPMENT

Podcasts

The ASVO launched a new series of Podcasts titled "Grower, Maker, Researcher -Wine Industry Insights." Wine Australia has funded this podcast series through its Extension and Adoption program.

This new offering is an alternative way to connect grapegrowers and winemakers with best practice in the vineyard and winery, and to inform them how technology is evolving and how they can adapt their practices.

ASVO is pleased to be adding these podcasts to the extensive suite of technical information we make available to the Australian wine sector. The podcasts launched this year are:

- Yield assessment
- Optimising irrigation
- Managing grape maturity variability
- What will my region's climate look like in the future?
- Post-harvest care - Hunter
- Post-harvest care - Orange
- Post-harvest care - Riverland/Sunraysia
- Post-harvest care - Tasmania



Vintage Conversations

The ASVO sponsors Vintage Conversations, a University of Adelaide Alumni program designed to connect students with thought leaders and provide them with a glimpse into business topics and careers. Vintage Conversations also allows students to network and maintain contact with industry people for placement and potentially a job in the future.

Students heard from:

- Ashley Ratcliff, Ricca Terra
- Laura and Brendan Carter, Unico Zelo
- Stuart Bourne, Soul Growers
- Michael Downer, Murdoch Hill

Wine Industry Mentor Program

The Wine Industry Mentor Program is a collaborative program between Wine Communicators of Australia, University of Adelaide, Wine Australia, the ASVO and new to the program in 2021, Wine Industry Suppliers of Australia.

The program is a whole of sector initiative, aiming to support and inspire future generations of wine industry professionals by tapping into the experiences and insights of the best in their field.

From December 2021 through to March 2022 the program partners ran a recruitment drive to secure a pool of industry experts to join the program as Mentors. Over this period, we successfully recruited 82 Mentors from across the sector.

Over a four-week period from April 1 – 30 we received 116 mentee applications from across the sector. From these, 55 applicants were paired with a Mentor.



The success of this program is largely due to Prue Kline, Wine Communicators of Australia and the ASVO thank Prue for her enormous effort and the support of the industry partners.

Samantha Scarratt (Mentee – Rochelle Schlank)

My mentee is engaged and motivated in the process. It's been great to help guide this person and help get them connected in the wine industry. Also, to help them think outside of their original thoughts on where they would like to work.

Wayne Ellis (Mentee – Simon Cottrell)

Simon and I catch up most weeks and have varying points of discussion that may be focused on a real time scenario or just development gaps and targeted subjects.

PROFESSIONAL DEVELOPMENT

The Mentees

Lachlan Aird, FABAL, SA
Kate Akmentins, Petrichor Wines, TAS
Brydie Allen, Food & Beverage Media, NSW
Andres Aragon, Jackson Family Wines, NSW
Andrew Butler, Handpicked Wines, NSW
Gabrielle Castelluccio, Accolade Wines, SA
Simon Cordery, ightfood Wines, SA
Simon Cotrell, Coles, VIC
Carolyn Coventry, The Randall Wine Group, SA
Karly Craik, Leconfield Wines, SA
Marcel D'Angelo, Brown Family Wine Group, VIC
Alessio Di Nanna, Project Wine, SA
Grace Eglit, Briar Ridge Vineyard, VIC
Sam Evans, Bickfords Group, SA
Emily Fitzgerald, Samuel Smith & Son, SA
Amanda Flynn, D'Angelo Estate Vineyards, VIC
Adriaan Foot, Ferngrove Wine Group, WA
Dylan Fowles, McLaren Vitners, SA
Congling Fu, Pernod Ricard Winemakers, NSW
Nicholas Guglielmino, Mino & Co Wines, NSW
Kate Horstmann, SAWIA/XO Wine Co, SA
Andrew Jamieson, Wine Merchants, NSW
Maggie Jarrett, NSW DPI, NSW
Phil Jones, Fine Wine Cellars, NSW
James Kilmartin, Jóval Wine Group, NSW
Jonathan Leeming, Taylors Wines, NSW
Madeleine Legoe, Accolade Wines, NSW
Michelle Li, Project Wine Pty Ltd, SA
Tim Lowe, Australian Vintage Ltd, VIC
Connor Mahon, Farmers Leap Wines, NSW
Rachel McBryde, Katnook Estate, SA
Mercedes Mendoza, Saltire Estate, NSW
Andrea Miranda, Winestock, NSW
Harriet Morre, Pernod Ricard Winemakers, NSW
Maya Nash, Wine Class Australia, NSW
Sara Newberry, Shottesbroke Vineyards, QLD
Alicia Noble, Eldorado Road Wines, SA
Adele Nowakowska, Accolade Wines, NSW
Rhys Parker, Vallee du Venom, WA
Elka Parsons, Elk Wines, SA
Andrew Potter, Castelli Estate, WA
Melissa Raymond, Garden & Field Wines, SA
Ellie Roberts, University of Adelaide/Alkina Wines, SA
Rochelle Schlank, University of Adelaide, SA
Candice Scott, Deep Planet, SA
Emanuel Skorpos, Southern Flinders Vineyards, SA
Karja Thiele, Jóval Wine Group, NSW
James Thomas, Heifer Station Wines, NSW
Ally Thomson, Santolin Wines, VIC
Pierre Toumanoff-Kostinsky, Stay n'Sip, NSW
Kate Tracey, Advanced Viticulture & Management, SA
Hugh Waterman, Jackson Family Wines, VIC
Jo Watkins, Watkins Family Wines, SA
John White, Coatsworth Farm, VIC
Benjamin Williams, Pernod Ricard Winemakers, SA

The Mentors

Caroline Bailey, Woodend Wine Store, VIC
Gary Baldwin, Wine Network Consulting, NSW
Pete Bissell, Broken Windmill Vineyard, SA
Nick Blair, Vision Wine Partners, NSW
Stuart Bourne, Soul Growers, SA
Paul Bowyer, Blue H2O Filtration, SA
Aaron Brasher, Kaddy, NSW
Mike Brown, Gemtree Wines, SA
Lucy Clements, Accolade Wines, SA
Sam Connew, Stargazer, TAS
Dan Coward, Alkina Wines, SA
Mike DeGaris, mdg Wine Consulting, NSW
Wayne Ellis, Duxton Vineyards, VIC
Michael Every, Vision Wine Partners, NSW
Adrian Fiocchini, Seguin Moreau, SA
Shirley Fraser, Wine Industry Supplier Australia, SA
Alex Gibbs, Smile Marketing, SA
Rob Glastonbury, DeBortoli Wines, NSW
Kate Goodman, Goodman Wines, SA
James Hall, Magnum Wine Solutions, VIC
Sue Henderson, Schild Estate Wines, SA
Paul Henry, Wine Hero, SA
Mal Higgs, Next Steps Consulting, NSW
Rob Hirst, Tucker Seabrook, NSW
Angus Hughson, Winepilot/The Vintage Journal, NSW
Luke Jolliffe, Stella Bella Wines, WA
Jim Kirkpatrick, Trellis Wine Consulting, SA
Catherine Kidman, Wynns Coonawarra Estate, SA
Geoff Krieger, Brokenwood Wines, NSW
Annette Lacey MW, Solotel, NSW
Peter Leske, Revenir Winemaking, SA
Ali Lockwood, Department Trade & Investment, SA
Amanda Longworth, Barossa Australia, SA
David Lowe, Lowe Wines, NSW
Andrew Margan, Margan Wines, NSW
Kym Milne MW, Global Wine Solutions, SA
Annabel Mugford, Barossa Australia, SA
Catherine Oates, Oates Ends Wines, WA
Daniel Parrott, Laithwaites Business, VIC
Sarah Pidgeon, Wynns Coonawarra Estate, SA
Georgia Rasmussen, Georgia Rasmussen Consulting, NSW
Iain Riggs, Riggs Winemaking, NSW
Samantha Scarratt, Accolade Wines, SA
Steven Scott, Pernod Ricard Winemakers, SA
Liz Schoen, Liz Schoen Consulting, SA
Robin Shaw, Wine Tourism Australia, SA
Katie Spain, Wine Writer, SA
Andrew Stark, Stark Advisory/ WCA, NSW
Jared Stringer, The Lane Vineyard, SA
Luke Tyler, Wirra Wirra, SA
Michael van der Sommen, Torbreck, SA
Shanteh Wale, Quay Restaurant, NSW
Matt Wenk, Smidge Wines, SA
Mal Williams, Young & Rashleigh Wine Merchants, NSW
Leigh Woodrow, Langmeil Wines, SA

EXTENSION AND ADOPTION



Program Committee

Tony Robinson (Chair)	AWRI
Armando Corsi	University of Adelaide
Chris Day	AWRI
Gill Gordon-Smith	TAFE SA
Jo Hargreaves	Wine Australia
Kate Harvey	Wine Australia
Anna Hooper	AGW
Ashley Keegan	FABAL
Andrew Mclean	Casella Family Brands
Mark O'Callaghan	Winenet Consulting
Alana Seabrook	Laffort

Rationale

This seminar was the first of its kind for ASVO and aimed to provide useful and practical information in business development and strategy, planning, and human resource management with direct application for business owners and managers, and senior staff in small and medium sized enterprises. Given this topic was a new offering for ASVO, there was uncertainty about members' appetite for this information. Therefore it was delivered online in 2 hours sessions that allowed business owners to digest the information more easily. Participants could register for one or the entire series of webinars. Following the webinar individual presentations were made available.

This event was designed for business owners and senior management as a forum to understand trends, solutions, and options from international industry leaders and key service providers. It also aimed to provide information about new tools and best practices that could be implemented to succeed in today's dynamic marketplace.

Attendance

		Registrations
Aug 3	Protecting and investing in people	84
Aug 10	The Three Rs: Risk, Reward & ROI	82
Aug 17	Strategy for success in the wine sector	83
Aug 24	Risk management for uncertain times	55
Aug 31	Business success through customer focus	44

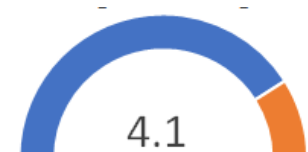
International Presenters

- Julia Coney, Black wine Professionals, USA
- Philip Gregan, New Zealand Winegrowers, NZ
- Michael Henderson, Cultures at Work, NZ
- Paul Mabray, Pix Wine, USA

Performance Metrics

Attendees were asked to rate their views on the seminar on a 5-point Likert scale, where 0 is low and 5 is high. Target is 80 per cent

- Participants in ASVO extension and adoption programs consider them as good or very good
 Weighted Average 4.14 83%
- Participants have gained new knowledge or new information to improve their long-term profitability and sustainability (80 per cent)
 Weighted Average 4.1 82%
- Participants intend to make, or have made, changes to existing practices by adopting the outcomes of research and development (50 per cent)
 Weighted Average 3.67 73%



EXTENSION AND ADOPTION



Program Committee

Nadja Wallington (Chair)	ChaLou Wines
Eveline Bartowsky	Lallemand
Sue Bastian	University of Adelaide
John Blackman	Charles Sturt University
Armando Corsi	University of Adelaide
Sarah Fagan	De Bortoli Wines
Peter Leske	Revenir
Andrew Mariani	Laffort
Con Simos	AWRI
Paul Smith	Wine Australia

Rationale

The ASVO Oenology seminar ‘Navigating new winemaking trends-finding solutions to existing issues’ was held on 30 September 2021. After the success of our regional viticulture seminar, we had hoped to hold this seminar using the same model. Unfortunately, due to ongoing COVID restrictions, this was changed to a virtual seminar broadcast online direct to device.

Constant changes in markets, consumer preferences, regulations and lifestyles require winemakers to continually adapt and innovate to maintain their edge. This seminar aimed to challenge winemakers to think outside the box as an industry and continue to challenge the way we make wine; why we make wine additions; why we filter; how we get our energy. Presenters provided insight into the changes and trends and challenged winemakers to realise opportunities by embracing the risks of innovation by providing real-life problems and case studies from winemakers that have met the challenges positively.

Attendance

	Registrations
Standard Member	82
Standard Non-member	53
Complimentary	23
Total Registered	158

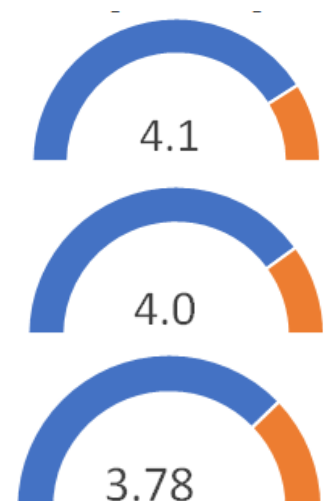
International Presenters

- Dr Tommaso Frioni, University Cattolica Piacenza, Italy
- Dr Federica Gaiotti, CRA Centre for research in viticulture, Conegliano, Italy
- Mark Krasnow, Thoughtful Viticulture Ltd, NZ
- Dr Mercy Olmstead, Gallo, USA

Performance Metrics

Attendees were asked to rate their views on the seminar on a 5-point Likert scale, where 0 is low and 5 is high - Target is 80 per cent

- Participants in ASVO extension and adoption programs consider them as good or very good.
Weighted Average 4.1 82%
- Participants have gained new knowledge or new information to improve their long-term profitability and sustainability.
Weighted Average 4.0 80%
- Participants intend to make, or have made, changes to existing practices by adopting the outcomes of research and development
Target 80 per cent
Weighted Average 3.78 75.6%



EXTENSION AND ADOPTION



ASVO WineTech Stand

ASVO invited Wine Australia, Wine Communicators of Australia and Australian Grape and Wine to share a space on a stand at the WineTech trade exhibition as part of AWITC. This provided an opportunity to share cost across multiple organisations and promote the collaboration between industry bodies.

Trade Shows such as WineTech provide the opportunity to network with a wider audience that extends beyond our members, providing them with a better understanding of what ASVO does and the value proposition of membership.



Rationale

The Australian Wine Industry Technical Conference (AWITC) is the premier technical event for the Australian wine industry. The ASVO (as a co-owner of the conference alongside the Australian Wine Research Institute) was well-represented with sponsorship of the networking drinks and In the Wine Light and a stand at the WineTech trade exhibition.

The AWITC is one of the major events on the ASVO calendar and a substantial investment is made in promotional activities and participation as part of the event. To ensure a real return on investment the Board strived to achieve several outcomes; to encourage the exchange of ideas, promote networking with the potential to increase new memberships and raise the profile of the ASVO.

The primary aim of the AWITC is to promote and coordinate the dissemination and exchange of technical information for the benefit of the Australian grape growing and winemaking community. This is directly in line with the ASVO objectives.

ASVO Member discounted registration

Discounted registration for AWITC was not offered to ASVO members as they have been in previous years. As an alternative, the ASVO Board offered a 30% discount on ASVO membership when new or existing members purchased a ticket to AWITC and 151 Members took up the offer.

To fund this initiative the Board obtained an AWITC grant. The subsequent shortfall (\$11,425) in membership revenue was covered by the grant.

The Membership Subcommittee devised a campaign to encourage Members attending the AWITC to share their pictures on social media, to comment on a shared electronic white board on light bulb moments from the conference and to refer a friend to become a member, with daily cash prizes offered as a reward for participation.

The campaign had mixed success. The refer a friend campaign attracted 6 new members, with the current members who referred them rewarded with a voucher. The social media and digital whiteboard campaign was less successful.

In all 32 new members joined the ASVO, and four lapsed members renewed with a total revenue directly attributed to the AWITC stand of \$6,217.

AWITC Expenses	\$
Advertising / Promotional	4,520
Event- Hire	381
Event Photographer	363
Event- promotion & marketing	619
Sponsorship	5,000
Venue Hire	5,436
Total Expenses	16,320

EXTENSION AND ADOPTION

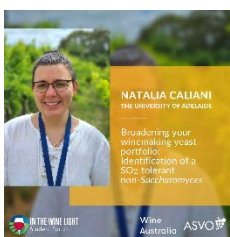
In the Wine Light

ASVO in conjunction with Wine Australia sponsored the In the Wine Light session at the Australian Wine Industry Technical Conference. Postgraduate students selected from poster submissions presented what they were researching and why it mattered using just one slide in a 3-minute presentation. It provides a unique opportunity to profile and celebrate the leading-edge and innovative research conducted by postgraduate students and provides them with an opportunity to enhance their communication skills.

The ASVO thank Associate Professor Christopher Ford, University of Adelaide for hosting the event, and Jason Amos, Lallemend Australia, Cath Oates, Oates End and Hayley Purbrick, Tahbilk for judging each presentation.

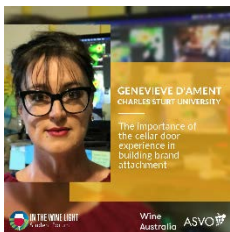
Winner

Harry Lees from the University of Adelaide took out both the judges and the people's prize.



Natalia Caliani
University of Adelaide

Broadening your winemaking yeast portfolio: Identification of a SO₂ tolerant non-Saccharomyces



Genevieve D'ament
Charles Sturt University

The importance of the cellar door experience in building brand attachment



Joanah Midzi
University of Adelaide

We are in this together: Thirsty vines may warn neighbours of impending drought



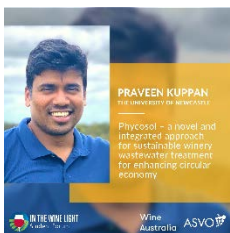
Jana Hildebrandt
The Australian Wine Research Institute

Unravelling the aroma of overripe Shiraz grapes



German Puga
University of Adelaide

The Impact of Climate Change on the Australian Wine Industry



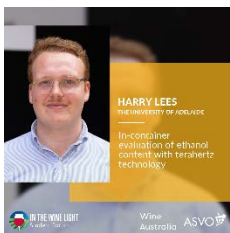
Praveen Kuppan
University of Newcastle

Phycosol - a novel and integrated approach for sustainable winery wastewater treatment for enhancing circular economy



Colleen Szeto
University of Adelaide

Beyond volatile phenols: revealing additional markers of smoke taint in grapevines (Vitis vinifera cv. Merlot)



Harry Lees
University of Adelaide

In-container evaluation of ethanol content with terahertz technology



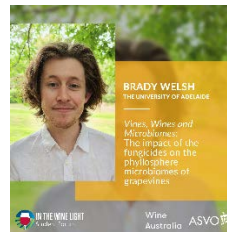
Shaoyang Wang
University of Queensland

How do pH, titratable acidity and acid composition impact the temporal profile of wine mouthfeel?



Yingxin Liu
University of Adelaide

A quest for malolactic bacteria efficient in the presence of sulfur dioxide



Brady Welsh
University of Adelaide

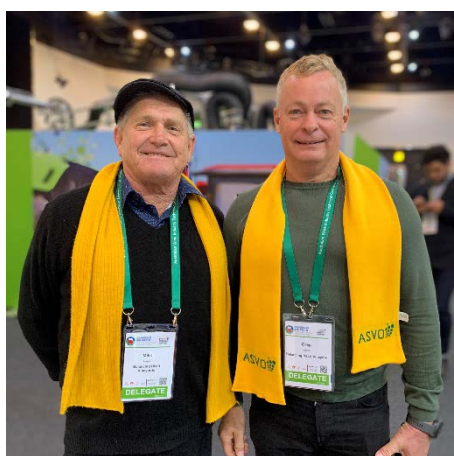
Vines, Wines, and Microbiomes: The Impact of Fungicides on the Phyllosphere Microbiome of Grapevines.

EXTENSION AND ADOPTION

Networking function Major Sponsor

The ASVO sponsored the Networking drinks at the AWITC for the first time in 2022.

Trade shows are just as much about brand building as they are about lead capturing. The Board organised a surprise flash dance routine that helped to build awareness of ASVO and created some great conversation.



ASVO 2021

AWARDS FOR EXCELLENCE



2021 AWARDS FOR EXCELLENCE

The ASVO Awards of Excellence were held virtually on the 18th of November 2021. The uncertainty around COVID-19 restrictions steered the Board's decision not to proceed with a gala dinner and celebrate with a virtual event for the second year in a row.

The Awards, originally scheduled to be held at the National Wine Centre in Adelaide were hosted online via a prerecorded ceremony that was made freely available to members to allow Members' friends, and family from across Australia to also enjoy the event.

Brooke Howell and Alana Seabrook shared the emcee role and Tony Robinson provided the voice-over for the finalist and winners' biographies.



AWARDS FOR EXCELLENCE

2021 ASVO Viticulturist of the Year Award

Ben is the Viticulture Manager at Treasury Wine Estates, based in Coonawarra. This role includes managing the Wynns viticulture team as well as the technical viticulture strategy for Australia and New Zealand. It also includes overseeing the vineyard operations and growers in Tasmania, Victoria, Western Australia and New Zealand. Ben has worked in several roles throughout Australia, New Zealand and Bordeaux, which include technical and management roles.

Ben's vision is to continuously improve vineyard performance and sustainability while protecting the vineyards from biosecurity risks. He wants to leverage the latest R&D, innovation, and technologies to create real step change, while also applying the key learnings from the past. Ben is focused on removing one of the biggest challenges which is bridging the gap between R&D and the practical application of the latest knowledge and technology.

2021 Finalists:

Ben Harris
Darren Fahey
Richard Leask



Ben Harris, Wynns Coonawarra

“The ASVO plays an important role within the Australian wine community, promoting the best R&D, innovation, and assisting the extension of research into practice. Many exceptional viticulturists have won this award in the past and it’s an honour to be awarded the ASVO Viticulturist of the Year.”

2021 ASVO Winemaker of the Year Award

Alex is the Head Winemaker at Cassegrain Wines in New South Wales. Alex grew up in the vineyard and worked in the Cassegrain family winery, learning hands-on the time-honoured winemaking practices that have been passed down through the generations. When damage from bushfires threatened the livelihoods of many growers in 2020 Alex stepped up looking for a solution to salvage smoke-affected fruit. This involved working with practitioners and researchers trialling various techniques through bucket ferments to enhance the organoleptic properties of wine. The results have led to Alex being part of a million-dollar grant from the Cooperative Research Centre Projects to implement and manage related longer-term projects, which he hopes will add much to the future understanding of the impact of fires in viticultural regions.

2021 Finalists:

Alex Cassegrain
Sam Connew
John Hughes



Alex Cassegrain, Cassegrain Wines

“I strongly believe that this award is one for everyone involved, in particular to the growers who went through such an ordeal. The idea of leaving grapes on the vine due to something quite unknown wasn’t a solution and that’s where we decided to try anything to see if we could turn a negative into a positive and in some cases we did. I am so proud to be the recipient of this award and it has given me the confidence to always push the boundaries and to continue to be innovative and a big thankyou to the ASVO committee for everything you do for the industry.”

AWARDS FOR EXCELLENCE

The ASVO recognises Authors of research papers, published within the last 12 months in the *Australian Journal of Grape and Wine Research*, which are judged by a committee of ASVO members to be the most likely to have a significant impact on the Australian wine industry. The judges are asked to choose a paper that they consider has the greatest potential for application and is most likely to have a significant impact on the Australian wine industry.

Dr Peter May Award

This award, established in 2018, is in honour of the late Dr Peter May who was the inaugural editor for *the Australian Journal of Grape and Wine Research* (AJGWR) and is awarded to the author(s) of the most cited AJGWR paper published in the previous 5 years. Dr Meg Whitener and colleagues, from Bells Brewery, Michigan USA, were honoured to receive this award in 2021.

M. E. B. Whitener, Stanstrup, J., Carlin, S., Divol, B., Du Toit, M., and Vrhovsek, U. (2017) 'Effect of non-Saccharomyces yeasts on the volatile chemical profile of Shiraz wine', *Australian Journal of Grape and Wine Research*, 23: 179– 192. [doi: 10.1111/ajgw.12269](https://doi.org/10.1111/ajgw.12269)



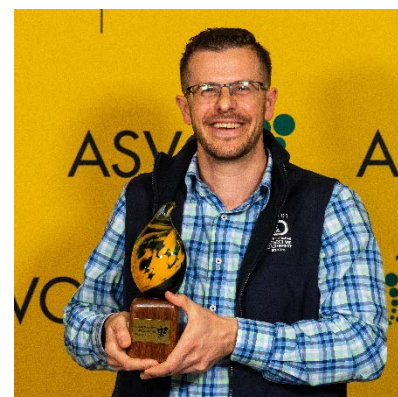
Dr Meg Whitener

ASVO Viticulture Paper of the Year

This award honours an outstanding author(s) of a paper published in the AJGWR in the previous 12 months where the potential application of the research on viticultural practices is deemed by an industry/science-based panel to have the most impact.

The 2021 Viticulture paper of the year was awarded to Dr Marcos Bonada and colleagues, from the South Australian Research and Development Institute (SARDI) for their paper:

Bonada M., Edwards, E.J., McCarthy, M.G., Sepúlveda, G.C., Petrie, P.R. (2020) 'Impact of low rainfall during dormancy on vine productivity and development', *Australian Journal of Grape and Wine Research*, 26: 325-342 <https://doi.org/10.1111/ajgw.12445>



Dr Marcos Bonada

ASVO Oenology Paper of the Year

This award honours an outstanding author(s) of a paper published in the AJGWR in the previous 12 months where the potential application of the research on winemaking practices is deemed by an industry/science-based panel to have the most impact.

The 2021 Oenology paper of the year was awarded to Dr Martin Moran, from Mordrelle Wines, for their paper:

Moran, M., Bastian, S., Petrie, P. and Sadras, V. (2021) 'Impact of late pruning and elevated ambient temperature on Shiraz wine chemical and sensory attributes', *Australian Journal of Grape and Wine Research*, 27: 42-51. <https://doi.org/10.1111/ajgw.12470>



Dr Martin Moran

FELLOWS OF THE SOCIETY

The Board of the Australian Society of Viticulture and Oenology elects Fellows from members who have made a particularly outstanding and meritorious contribution to the grape and wine industry. The criteria for this award include making a major contribution in an industry, scientific, educational or Society role and having been a Member of the Society for at least ten years.



Sue Hodder

Sue joined Wynns Coonawarra Estate in 1993. Five years later she became the winery's first female chief winemaker. Sue worked closely with Viticulturist Allen Jenkins to rejuvenate the old vines and reconstruct the vineyards, heralding a new era for Wynns and the entire Coonawarra region. Sue and her team are adopting more sustainable viticulture methods, including better soil moisture management and a bigger focus on vine health. She has contributed to the research, development and assessment of new Cabernet clones and rootstocks. Sue was also involved in an AWRI project on Berry sorter/grader installation to verify the benefits of vision technology for top level fruit sorting.

Sue's contribution to national wine show structures includes the development of Provenance classes at the Royal Adelaide Wine Show and mentoring Associates across many international, capital city and regional wine shows. She has also been involved in the Australian Cabernet Symposium and enthusiastically contributed to the planning the Australian Wine Industry Technical Conference. Sue is a current member of Limestone Coast Grape and Wine Council and was awarded the 2017 Australian Women in Wine Awards 'Woman of Inspiration'.



Peter Clingeffer

Peter Clingeffer, formerly Chief Research Scientist, now Honorary Research Fellow, CSIRO, is one of Australia's most influential Viticultural Research Scientists.

Peter's contribution to the Australian grape and wine industry covers production efficiency, vine improvement, and rootstock studies and breeding. Peter, along with Dr Peter May, was instrumental in the introduction of mechanical harvesting to the Australian wine industry. More recently his research has covered crop forecasting and irrigation effects, vineyard management impacts on grape composition and final wine quality attributes, and the identification of wine grape varieties adapted to climate change.

Peter has graciously offered his expertise and guidance to many students and colleagues. Peter has contributed many research and extension publications and presentations to assist the industry and is highly recognised and respected both nationally and internationally.

2020 Nick Bulleid MW
2020 Wendy Cameron MW
2019 Gary Baldwin AM
2019 Dr Richard Hamilton
2019 Dr Tony Jordan OAM
2018 Dr Robert (Bob) Dambergs
2018 Dr Richard Smart
2017 Louisa Rose
2016 Brian Croser AO
2016 Di Davidson AM

2015 Peter Hayes AM
2014 Dr Paul Henschke
2013 Dr Malcolm Allen
2012 Dr Peter Dry AM
2007 Dr Bryan Coombe AM
2007 Dr Peter May AM
2007 Richard Haselgrove AM
2007 Dr Patrick Iland OAM
2007 Dr Terry Lee OAM
2007 Dr Pat Williams AM

PARTNERS AND SPONSORS

ASVO believes in building and maintaining long term strategic partnerships with key partners. By having these relationships, we are able to offer more member services.

Thank you to our valued partners and sponsors for continuing to support ASVO and our activities.

Wine Australia

Wine Australia has supported the ASVO since 2015. Wine Australia helps foster and encourage profitable, resilient and sustainable Australian winegrape and wine businesses by investing in research and development (R&D), building markets, disseminating market information and knowledge, encouraging adoption and ensuring compliance through our regulatory functions. We also administer the Export and Regional Wine Support Package. We work closely with our representative organisations, wine sector bodies and our partners to support the long-term success of the Australian grape and wine community.



Winetitles Media is the major publisher to the Australian and New Zealand wine and viticulture industries. Over the past 25 years, Winetitles Media has built a reputation for quality publishing in both print and electronic form. Winetitles Media are proud to be part of the Australian and international wine industry and support many organisations, events and industry groups that ensure we are always giving back to the industry of which we are an integral part.



Wiley is unrivalled in understanding and navigating the commercial and practical challenges that societies face. Together we can advance your research field and create positive change through knowledge. Our mission is to support those who ask questions because that sense of curiosity is what moves the world forward. By empowering our society partners to share their extraordinary work with more people, everyone benefits.



Australian Grape & Wine Incorporated (Australian Grape & Wine) is the peak national body for the Australian wine industry. Australian Grape & Wine's vision is to lead and represent a united, sustainable, dynamic and internationally renowned Australian wine sector.

PARTNERS AND SPONSORS

Platinum Sponsors



Gold Sponsors



Silver Sponsors



FINANCIAL REPORT

AUDITORS REPORT

STATEMENT BY THE EXECUTIVE BOARD

STATEMENT OF PROFIT & LOSS

STATEMENT OF FINANCIAL POSITION

NOTE 1 STATEMENT OF SIGNIFICANT ACCOUNTING POLICIES

NOTES TO AND FORMING PART OF THE FINANCIAL STATEMENT

INDEPENDENT AUDIT REPORT TO THE MEMBERS

Opinion

We have audited the accompanying financial report of Australian Society of Viticulture & Oenology Inc. (the Association), which comprises the Balance Sheet as at 30 June 2022, Movements in Equity and an Income & Expenditure Statement for the year then ended 30th June 2022.

In our opinion, the accompanying financial report is prepared, in all material respects, in accordance with the accounting policies used and described in note 1 to the financial report and the Association Incorporation Act (SA) and presents fairly, the financial position of the Entity as at 30 June 2022 and its financial performance for the year then ended.

Basis of opinion

We conducted our audit in accordance with Australian Auditing Standards. Our responsibilities under those standards are further described in the auditor's responsibilities for the audit of the financial report section of my report. We are independent of the association in accordance with the auditor independence requirements of the ethical requirements of the Accounting Professional and Ethical Standards Board's APES 110 Code of Ethics for Professional Accountants (the code) that are relevant to my audit of the financial report in Australia. We have also fulfilled my other ethical responsibilities in accordance with the code.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Responsibility of management and those charged with governance

Management is responsible for the preparation and fair presentation of the financial report, and for such internal control as management determines is necessary to enable the preparation of the financial report is free from material misstatement, whether due to fraud or error.

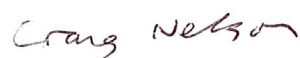
In preparing the financial report, management is responsible for assessing the ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the association or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the village's financial reporting process.

Auditor's responsibilities for the audit of the financial report

Our objectives are to obtain reasonable assurance about whether the financial report as a whole is free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with the Australian Auditing Standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of this financial report.

D W Johns & Co



CRAIG NELSON
Director

7th day of October 2022

Balance Sheet

AUSTRALIAN SOCIETY OF VITICULTURE & OENOLOGY INCORPORATED

As at 30 June 2022

	30 JUN 2022	30 JUN 2021
Assets		
Bank		
CBA Cheque Account	249,310.67	202,587.07
Term Deposit 50586514	-	50,163.46
Term Deposit 50586522	-	100,326.93
Term Deposit 50586530	100,838.69	100,486.68
Term Deposit 50586485	-	100,378.08
Total Bank	350,149.36	553,942.22
Current Assets		
Trade Debtors	-	6,060.00
Equities Portfolio	141,360.00	-
Sundry Debtors	12,323.52	-
Total Current Assets	153,683.52	6,060.00
Fixed Assets		
Office Equipment Accum Dep'n	(6,133.89)	(5,490.23)
Office Equipment at Cost	7,039.98	7,039.98
Total Fixed Assets	906.09	1,549.75
Non-current Assets		
Accrued Interest	341.73	400.31
Deposits Paid	3,000.00	-
Prepayments	-	4,021.00
Total Non-current Assets	3,341.73	4,421.31
Total Assets	508,080.70	565,973.28
Liabilities		
Current Liabilities		
GST	6,618.72	13,753.50
Trade Creditors	5,204.55	718.01
Membership paid in advance	85,154.68	92,886.18
Provision for leave	11,736.06	10,915.00
Mastercard - Commonwealth Bank	748.31	-
Total Current Liabilities	109,462.32	118,272.69
Non-current Liabilities		
Accrued Expenses	17,923.59	15,987.32
PAYG Withholding Payable	4,979.00	3,576.00
Prepaid registrations	-	648.28
Sponsorship paid in advance	1,500.00	12,434.07
Super Payable	2,253.54	1,638.75

Balance Sheet

AUSTRALIAN SOCIETY OF VITICULTURE & OENOLOGY INCORPORATED

As at 30 June 2022

	30 JUN 2022	30 JUN 2021
Deferred Income	13,440.00	65,000.00
Total Non-current Liabilities	40,096.13	99,284.42
Total Liabilities	149,558.45	217,557.11
Net Assets	358,522.25	348,416.17
Equity		
Current Year Earnings	12,813.58	1,834.67
Retained Earnings	348,416.17	346,581.50
Investment revaluation reserve	(2,707.50)	-
Total Equity	358,522.25	348,416.17

Profit and Loss

AUSTRALIAN SOCIETY OF VITICULTURE & OENOLOGY INCORPORATED For the year ended 30 June 2022

	2022	2021
Trading Income		
Interest Income	431.73	2,195.46
Membership Fee	115,098.71	7.35
Membership Fee YR 20-21	-	101,557.32
Merchandise	586.36	1,172.72
Miscellaneous Income	-	3,287.50
Posters	272.71	227.26
Proceedings	8.26	18.18
Project funding	51,560.00	-
Registrations	19,102.07	30,028.71
Royalties	26,526.08	22,968.96
Sponsorship-Events	28,502.25	8,220.48
Total Trading Income	242,088.17	169,683.94
Gross Profit	242,088.17	169,683.94
Other Income		
Cash Flow Boost	-	10,000.00
Investment Income	660.91	-
Total Other Income	660.91	10,000.00
Operating Expenses		
Accommodation	-	104.55
Advertising / Promotional	4,976.82	1,410.00
Audio / Video Production	17,417.41	-
Audit Fees	2,100.00	3,340.00
Awards	-	1,085.87
Bank Charges	104.04	146.61
Board Election Expense	950.00	950.00
Board Meetings/AGM Expenses	807.27	364.72
Board Training	4,021.00	-
Bookkeeping Services	975.00	1,000.00
Brokerage	720.34	-
Depreciation	643.66	930.64
Editorial Services	20,180.00	26,511.73
Event - Audio-Visual	-	9,311.73
Event Catering	434.36	4,314.44
Event- Hire	381.19	-
Event Photographer	840.90	440.00
Event- promotion & marketing	1,964.08	300.00
Exchange Hosting	828.40	433.90
Freight	54.55	45.46
Goods for Sale	477.27	954.54

Profit and Loss

AUSTRALIAN SOCIETY OF VITICULTURE & OENOLOGY INCORPORATED

For the year ended 30 June 2022

	2022	2021
Insurance	3,007.53	2,983.04
Internet/Telephone	1,004.47	1,227.70
Leave Provision Expense	821.06	3,244.46
Legal Fees	-	250.00
Membership fees	408.50	-
Merchant Fees	1,935.96	1,970.16
Miscellaneous Expenses	(0.90)	48.57
Other Employer Expenses	551.60	367.77
Postage	104.46	337.50
Printing & stationary	127.64	183.99
Publishing	24,099.94	24,869.66
Rent	2,400.00	1,500.00
Salaries	85,269.60	68,999.98
Scholarship	5,000.00	4,454.55
Software Licences	2,411.46	1,917.20
Special Projects	19,320.90	-
Sponsorship	5,277.72	-
Storage	363.64	727.28
Superannuation Fund Expense	8,526.96	6,555.00
Teleconferencing	-	499.48
Typesetting / Post production	2,092.50	540.00
Venue Hire	5,678.71	2,170.90
Website Hosting & Maintenance	3,657.46	3,357.84
Total Operating Expenses	229,935.50	177,849.27
Net Profit	12,813.58	1,834.67

16 August 2022

Craig Nelson
Director
Ground Floor 3/206 Greenhill Road, EASTWOOD SA 5063
PO Box 2161, KENT TOWN SA 5071

Dear Mr Nelson

In connection with your audit examination of the financial statements of Australian Society of Viticulture and Oenology Incorporated ("the Society") for the year ended 30 June 2022 we hereby confirm, at your request, that to the best of our knowledge and belief, the following representations relating to the accounts are correct.

Financial Statements

The financial statements of the Society have been drawn up so as to present fairly the state of affairs of the Association at the 30 June 2022 and of the profit of the Society for the year ended on that date.

The accounting records of the Society were maintained in accordance with the requirements of the Associations Incorporation Act (SA) and the financial report was prepared in accordance with Australian Accounting Standards.

Assets

Cash

- (1) Cash on hand at balance date amounted to \$ 350,149.36
- (2) Cash at bank at balance date amounted to \$249,310.67 and represented the reconciled operating account of the Society.
- (3) Short term deposits amounted to **\$100,838.69** and represented amounts held with banking institutions by the Association.
- (4) Cash at bank includes **(\$748.31)** representing the balance of the Society credit card as at balance date
- (5) Petty cash **(\$0)** The Society does operate a petty cash account.
- (6) Stock take **(\$0)** The Society has no listed inventory on the balance sheet and is below the threshold required to perform a stocktake.

Accounts Receivable

- (7) Current accounts receivable at balance date was a balance of **\$12,323.52** representing amounts owed to the Society.
- (8) Accrued Interest at balance date was **\$0**
- (9) Prepaid Expenses at balance date was **\$3,000.00**, representing deposit paid for ASVO Awards to be held in November 2023
- (10) There are no debts due that are known to be uncollectible.

Property, Plant & Equipment

- (11) Property, plant and equipment at balance date amounted to **\$906.09**
- (12) The additions to fixed assets accounts, as recorded in the books, represents the cost of additions or improvements to existing facilities or replacements thereof. All units of property which have been replaced, sold, dismantled or otherwise disposed of, or which are permanently unusable, have been removed from the fixed asset register. Adequate provision determined in a manner consistent with that of the preceding year, has been made to write off depreciable assets over their useful lives. No circumstances have arisen which render adherence to the existing basis of depreciation misleading or inappropriate.

- (13) All additions to fixed assets represent actual additions or improvements of a capital nature. No items of repairs and maintenance have been carried forward as fixed assets and no capital additions or improvements were charged to expenses.
- (14) Where the recorded value of any fixed assets exceeds its recoverable amount, that asset's recorded value has been written down to its recoverable amount.
- (15) Contractual commitments for capital expenditure included in the financial report payable not later than one-year amounts to **(\$0)**
- (16) There are no deficiencies or encumbrances attaching to the title of the assets of the Society at 30 June 2022 other than those reflected in the financial report and those are not greater than the value of the asset.
- (17) No Operating or Finance Lease commitments exist that have not been included in the financial report. All Operating Lease expenses have been disclosed in the notes to the Income Statement. Finance Leasing commitments have been included in the notes to the Balance Sheet.

Liabilities

- (18) All liabilities which have arisen, or which will arise out of the activities of the Society to the end of the financial year have been included in the financial report.

Revenue in advance

- (19) Revenue in advance **\$85,154.68** representing annual subscriptions for the twelve-month period that commences on 1 July 2022 and expire on 30 June 2023. Income is accounted for as a prepayment for the following financial year when the income is received between 1 May and 30 June of the Society's renewal period.

Payables

- (20) Trade payables at balance date amounted to \$5,204.55
- (21) Sundry payables and accrued expenses at balance date amounted to \$17,923.59 representing
 - i. amounts paid by the Society relating to Editorial services for the 4th Quarter of FY22 **\$6,355.19**
 - ii. amounts paid by the Society relating to technical services for AWITC June 22 **\$1,714.77**
 - iii. amounts paid by the Society relating to Publishing services for the 4th Quarter of FY22 **\$4,990**
 - iv. amounts paid by the Society relating to Photographic services for AWITC June 22 **\$363.63**
 - v. an Audit fee accrual 2021 **\$2,100**
 - vi. amounts paid by the Society relating to Digital printing services for AWITC June 22 **\$2,400.00**

Payroll

- (22) PAYG Withholding Payable at balance date amounted to **\$4,979.00**
- (23) Employee Super Guarantee Payable at balance date amounted to **2,253.54**.
- (24) Long service leave entitlement at balance date amounted to **\$5,515.68**. The liability is not recorded in the Financial Statements in line with our accounting policy.
- (25) Workcover premium of **\$577.35** was paid on 15 Jul 2022
- (26) Annual Leave liabilities at balance date amounted to **\$11,736.06**. The liability does not include on-costs in the Financial Statements in line with our accounting policy.

Income Received in Advance

- (27) Contract to deliver Extension and adoption services in the 21/22 Financial year amounted to **\$1,500**
- (28) Sponsorship received in FY22 which pertains in part to FY23 amounted to **\$1,500**
- (29) There were no contingent liabilities including:
 - (a) guarantees;
 - (b) bills and accounts receivable discounted, assigned or sold and which are subject to recourse;
 - (c) endorsements;
 - (d) pending lawsuits, unsatisfied judgements or claims;
 - (e) repurchase agreements; or
 - (f) uncalled capital on shares held in other companies at balance date; which are not shown in the notes to the financial report.

General

- (30) No events have occurred subsequent to balance date that would require adjustment to or disclosure in the financial report.
- (31) The Society does not have any plans or intentions that may materially affect the book value or classification of assets and liabilities at balance date.
- (32) All details concerning related party transactions and related amounts receivable or payable (including sales, purchases, loans and guarantees) have been correctly recorded in the accounting records. All related parties have been identified and disclosed to you during your audit investigation.
- (33) Minutes of Board meetings have been provided.
- (34) List of members as at end of financial audit period can be provided on request.
- (35) The methods, the data, and the significant assumptions used in making accounting estimates, and their related disclosures are appropriate to achieve recognition, measurement or disclosure that is reasonable in the context of the applicable financial reporting framework.

ASIC reporting

- (36) The Society has gross receipts less than \$500,000 and is not required to lodge the accounts with the Corporate Affairs Commission - section 35 Associations Incorporation Act 1985 and Associations Incorporation Regulations 2008.
- (37) The Society has an established procedure whereby an officer reviews at least annually the adequacy of insurance cover on all assets and insurable risks. This review has been performed, and where it is considered appropriate, assets and insurable risks of the Society are adequately covered by insurance.
- (38) The minutes of meetings of the Board and members made available to you are complete and authentic records of all such meetings held during the year. All other statutory records were properly kept during the year.
- (39) Records maintained during the year were in accordance with the Australian Taxation Office requirements.
- (40) In the opinion of the Board the company has maintained adequate accounting records and internal controls that are designed to prevent and detect fraud and error. There have not been any instances of fraud or error during the financial year ended 30 June 2022 or to the date of these representations.
- (41) The financial statements have been adjusted for audit adjustments for the year ended 30 June 2022.
- (42) In the opinion of the Board of the Society, there are reasonable grounds to believe that the Society will be able to pay its debts as and when they fall due.

Yours faithfully

On behalf of the Board

Brooke Howell
President



.....
Dated this Tuesday 16 August 2022.

NOTE 1 STATEMENT OF SIGNIFICANT ACCOUNTING POLICIES

The Executive Board of the Association has determined that the Association is not a reporting entity. Accordingly, this financial report is a special purpose financial report which has been prepared solely to meet the reporting obligations of the Executive Board, the limited information needs of the Association's members and to satisfy the financial reporting requirements of the Associations Incorporation Act (SA) 1985. The Association is a not-for-profit entity for financial reporting purposes under Australian Accounting Standards.

In the current year, the Association adopted all of the new and revised Standards and interpretations issued by the Australian Accounting Standards Board (AASB) that are relevant to its operations and effective for the current reporting period. The adoption of the new and revised Standards and Interpretations has not resulted in any material changes to the Association's accounting policies.

(a) The financial report has been prepared in accordance with the requirements of the Associations Incorporation Act (SA) 1985 and the following Australian Accounting Standards:

AASB 101	<i>Presentation of Financial Statements</i>
AASB 108	<i>Accounting Policies, Changes in Accounting Estimates and Errors</i>
AASB 110	<i>Events after the Balance Sheet Date</i>
AASB 1048	<i>Interpretation of Standards</i>
AASB 1053	<i>Application of tiers of Australian Accounting Standards</i>
AASB 1054	<i>Australian Additional Disclosures</i>
AASB 1058	<i>Income of Not-for-Profit Entities</i>
AASB 15	<i>Revenue from Contracts</i>

No other applicable Accounting Standards, Urgent Issues Group Interpretations or other authoritative pronouncements of the Australian Accounting Standards Board have been applied.

(b) The financial report has been prepared on the basis of historical costs and does not take into account changing money values or, unless otherwise stated, current valuations of non-current assets. The accounting policies adopted in preparing this financial report are consistent with those of the previous years.

The following significant accounting policies, which are consistent with the previous period unless otherwise stated, have been adopted in the preparation of this financial report

a) **Property, Plant and Equipment (PPE)**

Leasehold improvements and office equipment are carried at cost less, where applicable, any accumulated depreciation.

The depreciable amount of all PPE is depreciated over the useful lives of the assets to the association commencing from the time the asset is held ready for use.

Leasehold improvements are amortised over the shorter of either the unexpired period of the lease or the estimated useful lives of the improvements.

b) **Impairment of Assets**

At the end of each reporting period, the entity reviews the carrying values of its tangible and intangible assets to determine whether there is any indication that those assets have been impaired. If such an indication exists, the recoverable amount of the asset, being the higher of the asset's fair value less costs to sell and value in use, is compared to the asset's carrying value. Any excess of the asset's carrying value over its recoverable amount is expensed to the income statement.

c) **Cash and Cash Equivalents**

Cash and cash equivalents include cash on hand, deposits held at call with banks, and other short-term highly liquid investments with original maturities of three months or less.

d) Revenue and Other Income

The Association recognises revenue under AASB 1058 Income of Not-for-Profit Entities (AASB 1058) or AASB 15 Revenue from Contracts with Customers (AASB 15) when appropriate.

In cases where there is an 'enforceable' contract with a customer with 'sufficient specific' performance obligations, the transaction is accounted for under AASB 15 where income is recognised when (or as) the performance obligations are satisfied.

Revenue is measured based on the consideration to which the Association expects to be entitled in a contract with a customer.

In other cases, AASB 1058 applies when a not-for-profit (NFP) entity enters into a transaction where the consideration to acquire the asset is significantly less than the fair value of the asset principally to enable the entity to further its objectives. The excess of the asset recognised (at fair value) over any 'related amounts' is recognised as income immediately, except in the case where a financial asset that has been received to enable the Association to acquire or construct a recognisable non-financial asset that is to be controlled by the Association. In this case, the Association recognises the excess as a liability that is recognised over time in profit and loss when (or as) the Association satisfies its obligations under the transfer.

e) ASVO operations

- i. Event registrations are recognised at the time the event occurs.
Membership revenues is recognised in the year to which it relates.
- ii. sponsorship revenue is recognised in the year to which it relates.
- iii. Interest revenue is recognised on an accrual basis.
- iv. Grant revenue is recognised based on contract periods and when amounts fall due under the terms of the contract.

Point of sale

The Society does not accept cash as payment for invoices or point of sale transactions.

E-commerce payment system

The Society accepts payments through Integrapay our secure payment processing platform and Commonwealth Bank act as our merchant.

Accepted methods of payment

- Credit/Debit Card- Visa, Mastercard, and Amex

Not accepted

- Cash
- Bpay
- After pay

Petty cash

The Society does not operate a petty cash account.

f) Goods and Services Tax (GST)

Revenues, expenses and assets are recognised net of the amount of GST, except where the amount of GST incurred is not recoverable from the Tax Office. In these circumstances, the GST is recognised as part of the cost of acquisition of the asset or as part of an item of the expense. Receivables and payables in the assets and liabilities statement are shown inclusive of GST.

g) Leave entitlements

In accordance with ASVO accounting policy provision for leave does not include super or workcover as the employee benefits are expected to be settled wholly before twelve months after the end of the annual reporting period.

long service leave

In accordance with ASVO accounting policy ASVO does not recognise any long service leave liability until there has been 5 continuous years of service (6.5 weeks) as at this point it is likely the employee will stay until they reach their 7 years of continuous employment.

Superannuation

The liability for superannuation recognised as at 30 June 2022 represents outstanding contributions for the final pay month of the year.

h) Workover

The Society is registered with ReturntoWorkSA. The current certificate of registration is valid until 30 June 2022

i) Events After the Reporting Period

The Executive Board are not aware of any events occurring after the reporting period that require any consideration for the adjustment to, or additional disclosures in the financial report.

j) Contingent Liabilities and Contingent Assets

There were no Contingent Liabilities or Contingent Assets to be reported.

k) Comparative Information

During the financial year, the Association has reviewed the allocation and classification of some transactions which has been updated in comparative information presented. Changes in classifications has resulted in no change to the previously reported financial performance and position of the Association.

l) Governance

Officer of Consumer Business Services (OCBS) reporting

The Society has gross receipts less than \$500,000 and is not required to lodge the accounts with the Corporate Affairs Commission - section 35 Associations Incorporation Act 1985 and Associations Incorporation Regulations 2008.

Tax exempt status

The ASVO Board have conducted a self-assessment of the Society's income tax status and agree that the ASVO fits within the description of an exempt entity.

The ASVO

- i) Has a physical presence in Australia
- ii) Complies with all the substantive requirements in its governing rules
- iii) Applies its income and assets solely for the purpose it was established for.

m) Association Details

The registered office and principal place of business of the Association is:

National Wine Centre
Cnr Botanic and Hackney
ADELAIDE SA 5000

AUSTRALIAN SOCIETY OF VITICULTURE AND OENOLOGY INC
STATEMENT BY THE EXECUTIVE BOARD

In the opinion of the Executive Board the accompanying financial report:


- (a) Present fairly the financial position of the Society as at 30 June 2022 and the profit for the year then ended; and
- (b) Have been prepared and presented in accordance with applicable Australian Accounting Standards.

The Executive Board has reasonable grounds to believe that the Society will be able to pay its debts as and when they fall due.

The Executive Board hereby states that during the year ended 30 June 2022

No firm or body corporate in which an Executive Board member has a substantial financial or which an Executive Board member is a member; has received, or become entitled to receive a benefit as a result of a contract between the Executive Board member, firm or body corporate and the Society.

The above statement is made in accordance with a resolution of the Executive Board and is signed for and on behalf of the Executive Board by:



ASVO Treasurer
Nadja Wallington



ASVO President
Brooke Howell

Dated this 10 October 2022



AUSTRALIAN SOCIETY
OF VITICULTURE AND
OENOLOGY

ASVO 